

BENTELER STEEL/TUBE

CUSTOMIZED TUBE

SOLUTIONS Individual
Precise
High-quality

A worker in a steel mill, wearing a yellow hard hat, safety glasses, and a heavy, light-colored protective suit, is holding a long, horizontal steel tube. The worker is standing in a dark industrial environment, with a bright, glowing furnace or molten metal source in the background, creating a strong contrast and casting a warm, orange light on the scene. The floor is dark and appears to be covered in some debris or ash.

“Our steel expertise is the basis for our products. They are a perfect fit and offer one thing in particular: best quality.”



For almost one century, we have been developing and selling steel tubes that not only offer **quality** and **precision** but also comply with the highest customer-specific requirements.

As one of three legally independent divisions of the BENTELER-Group, globally active with 30,000 employees at 161 locations in 40 countries, BENTELER Steel/Tube is one of the leading manufacturers of seamless and welded quality steel tubes on the international market. We are a solutions-oriented, strategic development partner and produce innovative, customized tube solutions for the market segments **Energy, Automotive and Industry**. This diversification is part of our long-term strategy. Our steel tubes offer high strength, excellent surface protection and weight reduction, among others.

Thanks to our integrated value chain, we supply everything from one source. In addition to high-quality products, this ensures **maximum reliability, flexibility** and **on-time delivery**. We know how important and decisive a trusting cooperation is for a successful project – for us, excellence can only be achieved through customer proximity and **solutions expertise**.

WE DEVELOP INDIVIDUAL SOLUTIONS BY LISTENING CLOSELY

We advise you
with experience
and expertise

The needs and requirements of our customers are always our main focus. With extensive know-how and long-standing expertise, we support you as a reliable supplier and solutions-oriented, strategic

development partner. Together with the customer, we develop innovative tube solutions up to patent readiness in a continuous dialogue, thereby securing our technological lead.



“Your requirements are our focus.”

SEAMLESS EXPERTISE

We offer seamless hot-rolled steel tubes and seamless cold-drawn precision steel tubes for complex applications. The development, production and processing of these premium tubes are among our core competencies.

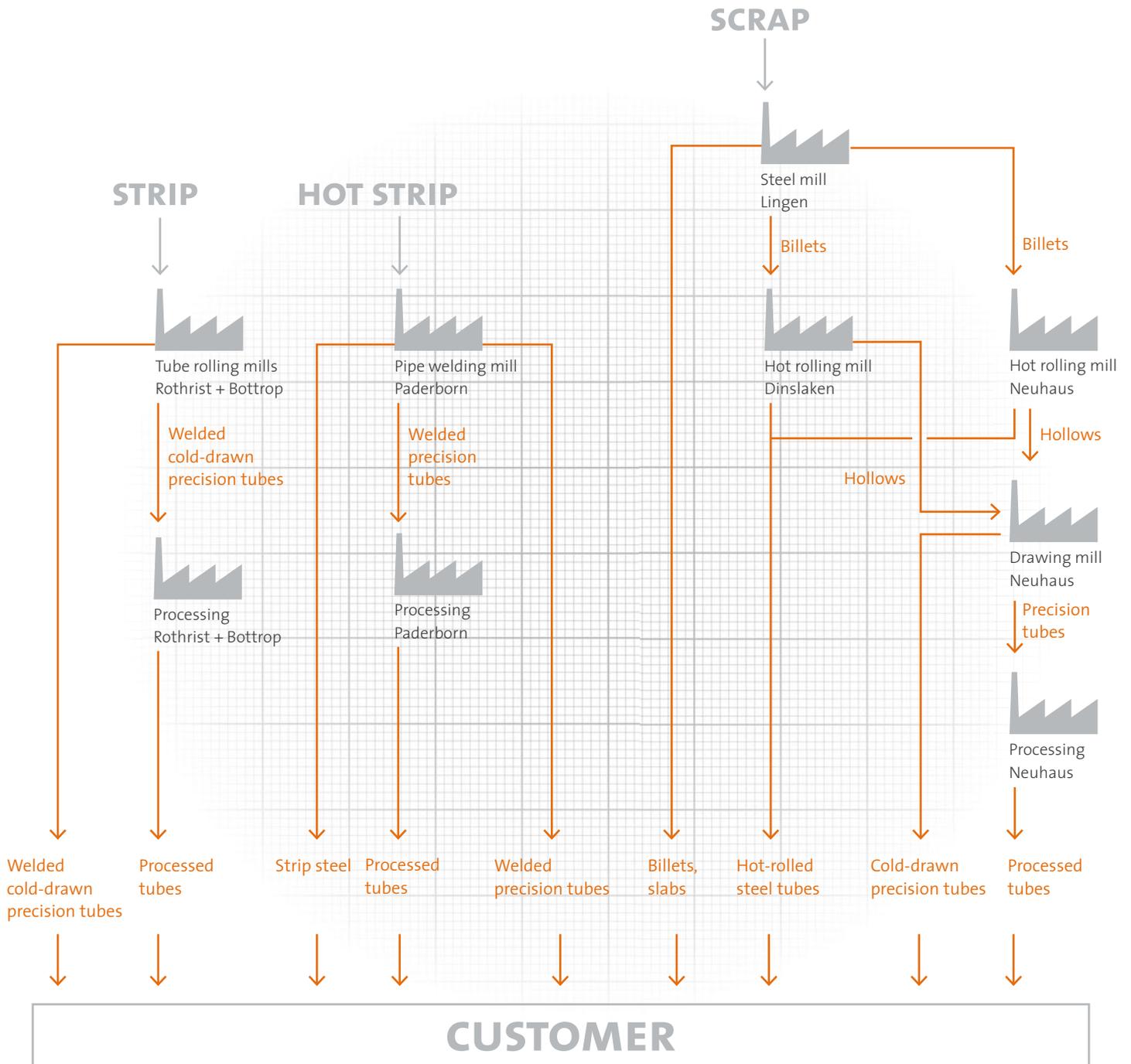
WELDED PRECISION WORK

We develop, produce and market high-quality welded and welded cold-drawn precision steel tubes.

OUR VALUE CHAIN

Our integrated value chain – from steel production to the manufacture of the tube up to surface technology – enables in-house manufacturing of all important components of tube production. We melt the deployed material in our own electric furnace steel plant and create the best conditions for pre-

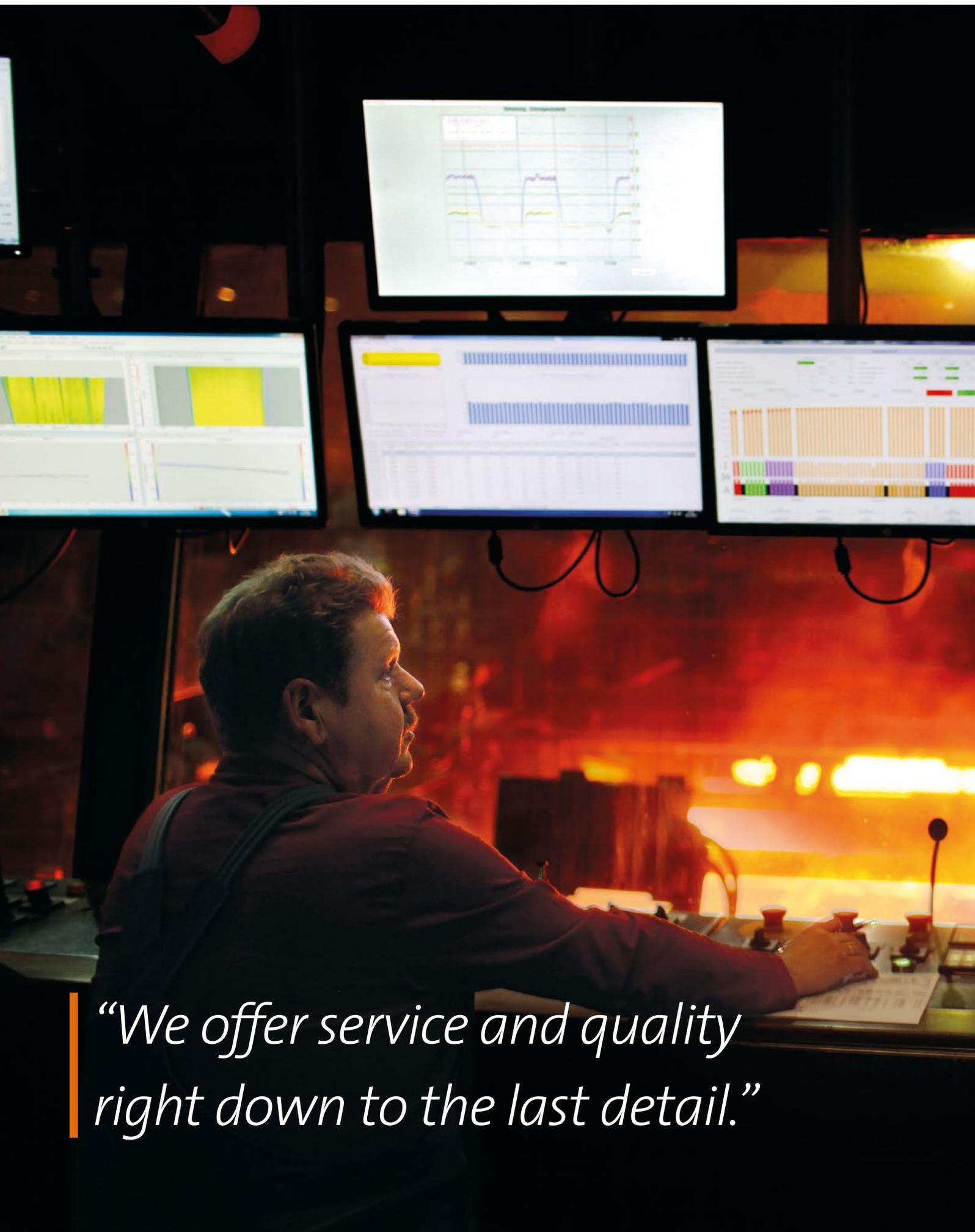
cise technological properties in our hot rolling mills. Our own drawing mill is one of the largest and most modern plants for seamless precision steel tubes in Europe. **We contribute to your success in the market by providing perfect quality and on-time delivery.**



YOUR BENEFIT – OUR STRONG NETWORK

We boast an international network of locations. Our employees in the different sites are engaged in ongoing exchange. This enables us to continuously

develop our products and processes. In this way, we make sure that our tube solutions are available anywhere, anytime for flexible and rapid delivery.



“We offer service and quality right down to the last detail.”



WE KNOW ZERO TOLERANCE WHEN IT COMES TO QUALITY

We ensure this through competent employees and modern technology



“We give your ideas a precise shape.”

For us, quality means exceeding our customers' expectations and improving existing products through the use of our steel tubes. With innovative and competitive tube solutions. To this end, we rely on the long-standing expertise of our qualified employees, who are consistently working in a process-oriented manner. In an intensive dialogue with our customers, we constantly improve our production process. Consequently, we quickly put new ideas into practice and achieve the required quality of our broad product portfolio in addition to high manufacturing efficiency.

EXCELLENCE THANKS TO TECHNOLOGICAL LEADERSHIP

As a technology partner, we work with state-of-the-art technologies which we put to use for the benefit of our customers. We deploy varied processing methods which enable us to perfectly match the performance profile of our tubes with the required properties. For instance, we were one of the first companies to offer our line tubes with a particularly environmentally friendly coating. Over the years, we were able to continuously optimize corrosion protection by developing new surfaces such as an additional organic coating of our Zistaplex® tubes.

QUALITY WORK UP TO THE MINUTE DETAIL

All European production sites of the BENTELER Steel/Tube division are certified according to ISO/TS 16949 and in the US according to API-Q1 and ISO 9001. Thereby, we guarantee uniform quality standards.

WE PROVIDE SERVICE TO MEASURE

For maximum customer satisfaction and individual requirements



There is no greater recognition of our performance than satisfied customers. We consistently pursue this aim by establishing long-term partnerships with our customers which have developed over many years and are characterized by close cooperation. We focus on the customer, making use of our particular strength: individual and extensive advice wherever and whenever our customers need it.

Thanks to sophisticated, perfectly coordinated logistics, we can guarantee availability of the required quantities or even just-in-time deliveries. Intelligent operative core processes enable highly-flexible and rapid delivery, punctually and reliably at the agreed date.

“We focus on long-term relationships.”



WE UNDERSTAND CUSTOMER PROXIMITY LITERALLY

We combine solutions
expertise with continuous
progress



“We always devise individual solutions for you, wherever and whenever you need them.”



BENTELER Steel/Tube is a customer-oriented company combining solutions expertise and continuous progress. New materials, technologies and products – we keep developing further, all the while striving for stability. As a competent, **strategic development partner** and reliable supplier, customer proximity is particularly important to us. Our strong presence ensures that you can reach us wherever and whenever you need us.



● SALES COMPANIES

Germany

Schloss Neuhaus

France

Paris

Great Britain

Shrewsbury

Netherlands

Breda

Spain

Barcelona

USA

Houston

Auburn Hills

Canada

Mississauga

● PLANTS

Germany

Schloss Neuhaus

Paderborn

Lingen

Dinslaken

Bottrop

Switzerland

Rothrist

USA

Shreveport

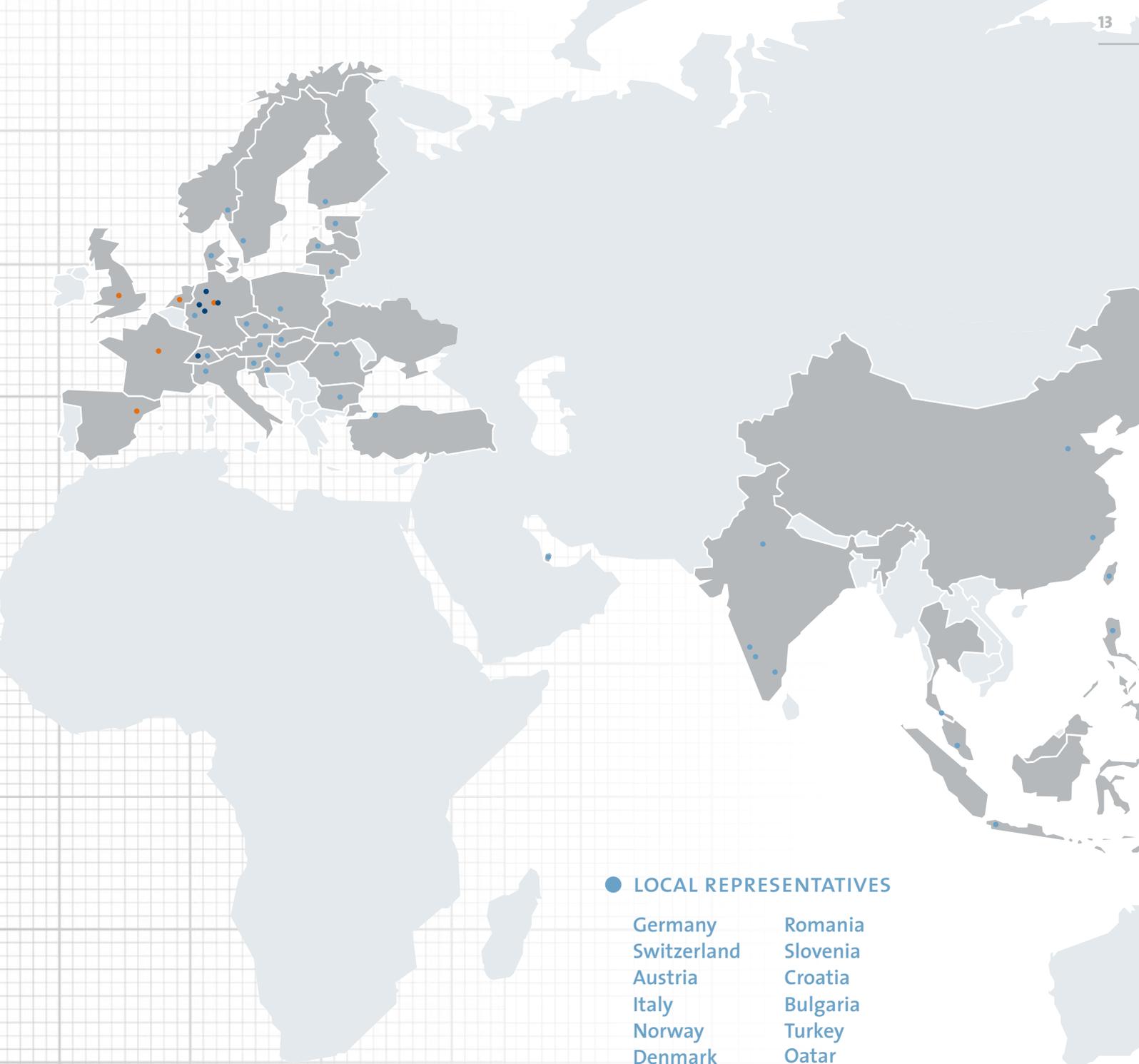
● GLOBALLY PRESENT – CLOSE TO THE CUSTOMER.

WE ARE RIGHT WHERE YOU NEED US

As a **strategic development** partner and reliable supplier, we have established a **global presence**.

This puts us in an ideal position for close contact and intensive exchange with our customers.

BENTELER Steel/Tube owns seven plants in Germany, Switzerland and in the US.



Germany	Romania
Switzerland	Slovenia
Austria	Croatia
Italy	Bulgaria
Norway	Turkey
Denmark	Qatar
Sweden	India
Finland	China
Estonia	Taiwan
Latvia	Korea
Lithuania	Thailand
Poland	Malaysia
Ukraine	Singapore
Czech Republic	Indonesia
Slovakia	Philippines
Hungary	

WE COMBINE PROGRESS AND TRADITION

Through smart
thinkers and
continuous progress

BENTELER IS GLOBALLY ACTIVE

Continuous progress is a supporting pillar of our 140-year success story. A consistent focus on our strengths and long-term profitable growth help us to sustainably maintain entrepreneurial independence. In its fourth generation of family ownership, BENTELER employs around 30,000 people at 161 locations in 40 countries in the three legally independent divisions **BENTELER Automotive**, **BENTELER Steel/Tube** and **BENTELER Distribution**.

BENTELER Automotive provides development, production and services worldwide. Our products include components and modules in the fields of chassis, body-in-white, engines and exhaust systems for almost all major vehicle manufacturers.

BENTELER Steel/Tube develops and produces seamless and welded quality steel tubes for the market segments Automotive, Energy and Industry and offers global solutions expertise from material definition to process integration.

BENTELER Distribution is a stockholding company for steel tubes with more than 320,000 sqm of warehouse space and offers a full range of carbon steel and stainless steel tubes, short and flexible delivery times as well as extensive processing and customized additional services.



◀ Technological progress on the highest level: the hot rolling mill in Shreveport, USA.

*“We always give
our best.”*



ON THE COURSE OF SUCCESS THANKS TO UNIQUE CORPORATE CULTURE

BENTELER Steel/Tube is one of the globally leading companies for the development and production of high-quality steel tubes and has become a **benchmark for the industry**. This course of success is our road map. As an employer, BENTELER emphasizes high professionalism, excellence and first-class quality. We not only focus on continuous progress when it comes to our company and operational processes but also in our human resources work. Our company attracts the best brains of the industry. They shape the future with us and are the basis of our success.

Programs for the targeted development of high-potential employees and the establishment and expansion of a **professional talent management** show how important our employees' individual development is to us.

Therefore, we will continue to work on our **corporate culture** which is distinguished by excellent performance, a respectful cooperation, mutual support and the courage to develop and implement new ideas. After all, this is another quality of BENTELER: we strive for the best and always give our best.

BENTELER STEEL/TUBE GMBH

Residenzstrasse 1
33104 Paderborn
Germany

Phone: +49 5254 81-0
Fax: +49 5254 13666
sales.steeltube@benteler.com

www.benteler.com

ABOUT BENTELER

With about 30,000 employees and 161 locations in 40 countries, the BENTELER-Group stands for a high degree of excellent material, production and technology in the areas of Automotive, Steel/Tube and Distribution. Continuing progress by means of new materials, technologies, and products as well as long-term, profitable growth are the supporting pillars of the 140-year success story of the BENTELER-Group, which is now in its fourth generation of family ownership.