

Q3/2025 Performance

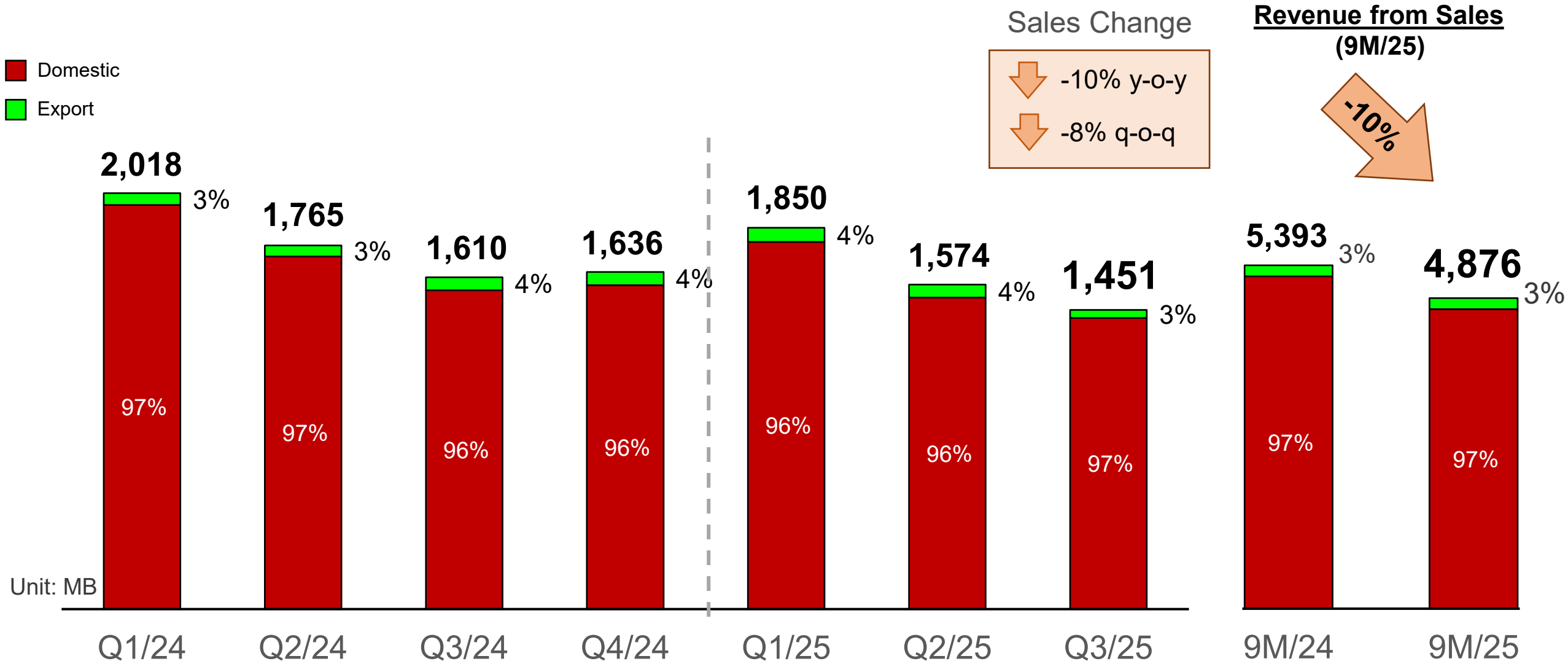
Dynasty Ceramic Public Company Limited

Agenda

1. Performance
2. Financial Updates
3. Q & A

Revenue from Sales

Q3/25 total revenue: decreased -10% y-o-y and decreased -8 q-o-q



Sales Volume Portion by Segment

Q3/25 sales volume: decreased -12% y-o-y and decreased -10% q-o-q while average price increased +1% y-o-y and increased +2% q-o-q

Volume Change

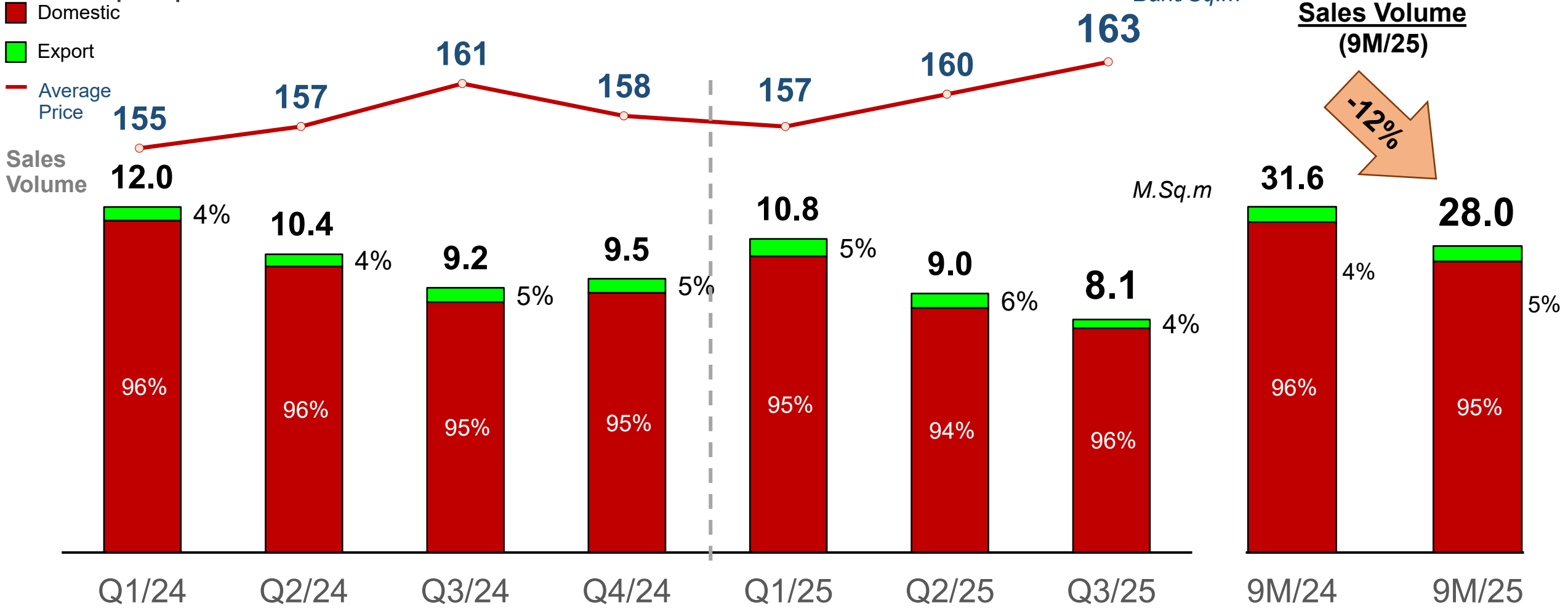
↓ -12% y-o-y

↓ -10% q-o-q

ASP. Change

↑ +1% y-o-y

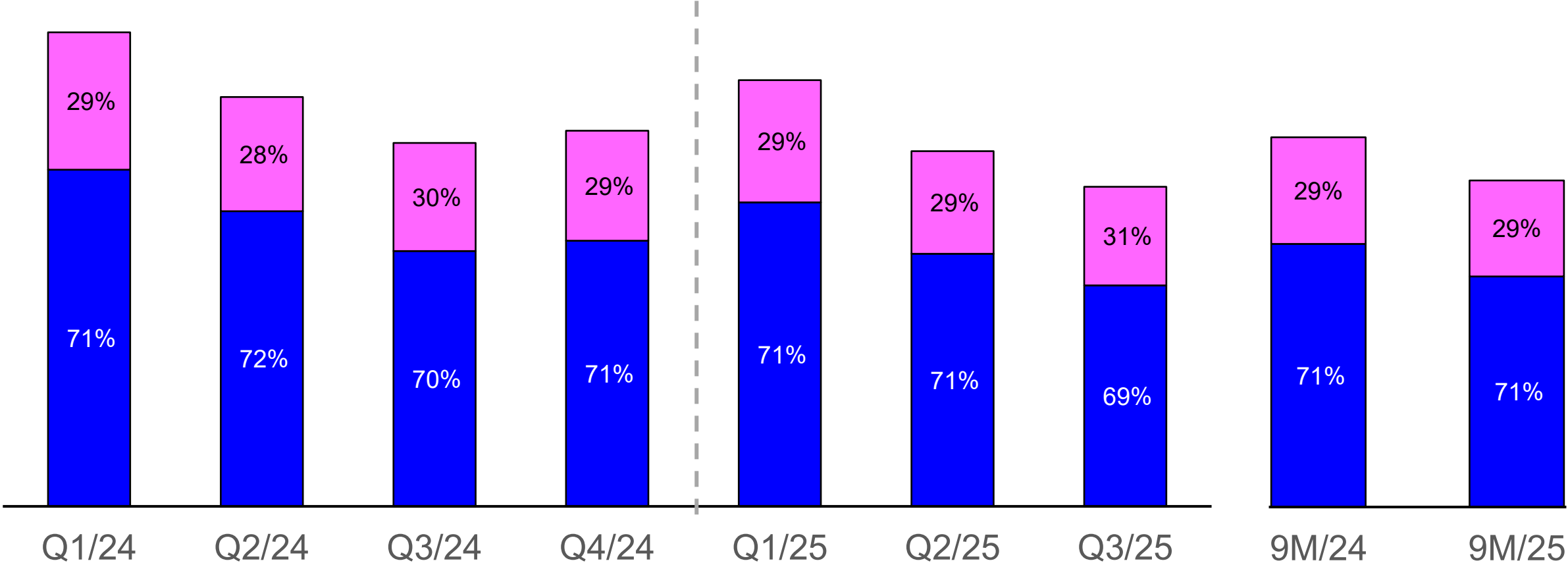
↑ +2% q-o-q



Remark: Only Ceramic and Porcelain Tiles

Sales Volume Portion by Segment

■ Mass-Medium ■ Medium-High



Remark:

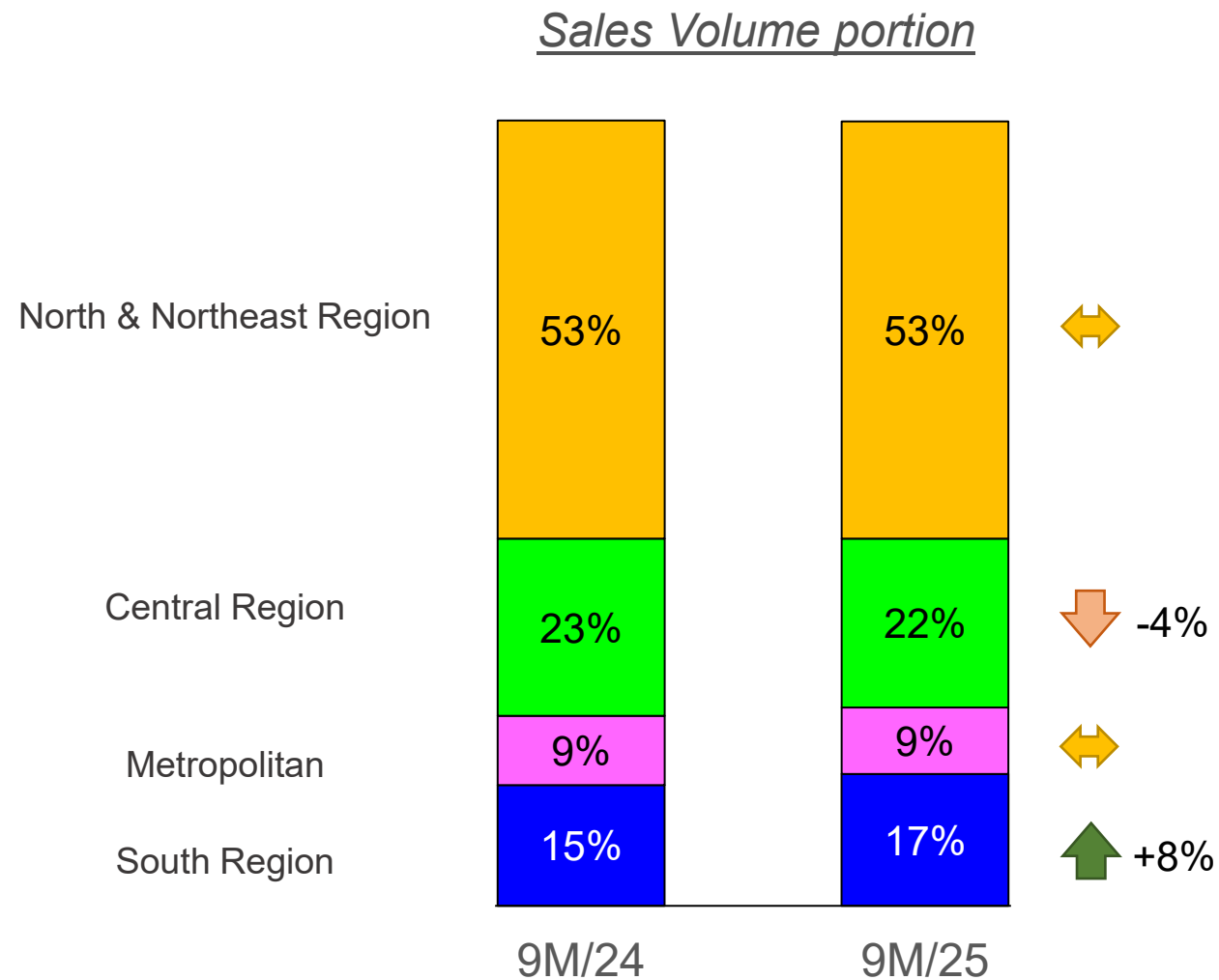
(1) Definition of segmentation

Medium – High : Floor Tile (Big size : 30 X 60 cm. 60 X 60 cm., 60 X 120 cm.) , Porcelain (30 X 60 cm., 60 X 60 cm., 60 X 120 cm.)

Wall Tile (Big size : 30 X 50 cm.)

Mass – Medium : Floor Tile (Small size : 30 X 30 cm., 40 X 40 cm.) , Wall Tile (Small size : 25 X 40 cm.)

Domestic Sales volume by region



Rental Income

Q3/25 Rental Income: increased +3 y-o-y and decreased -2% q-o-q.

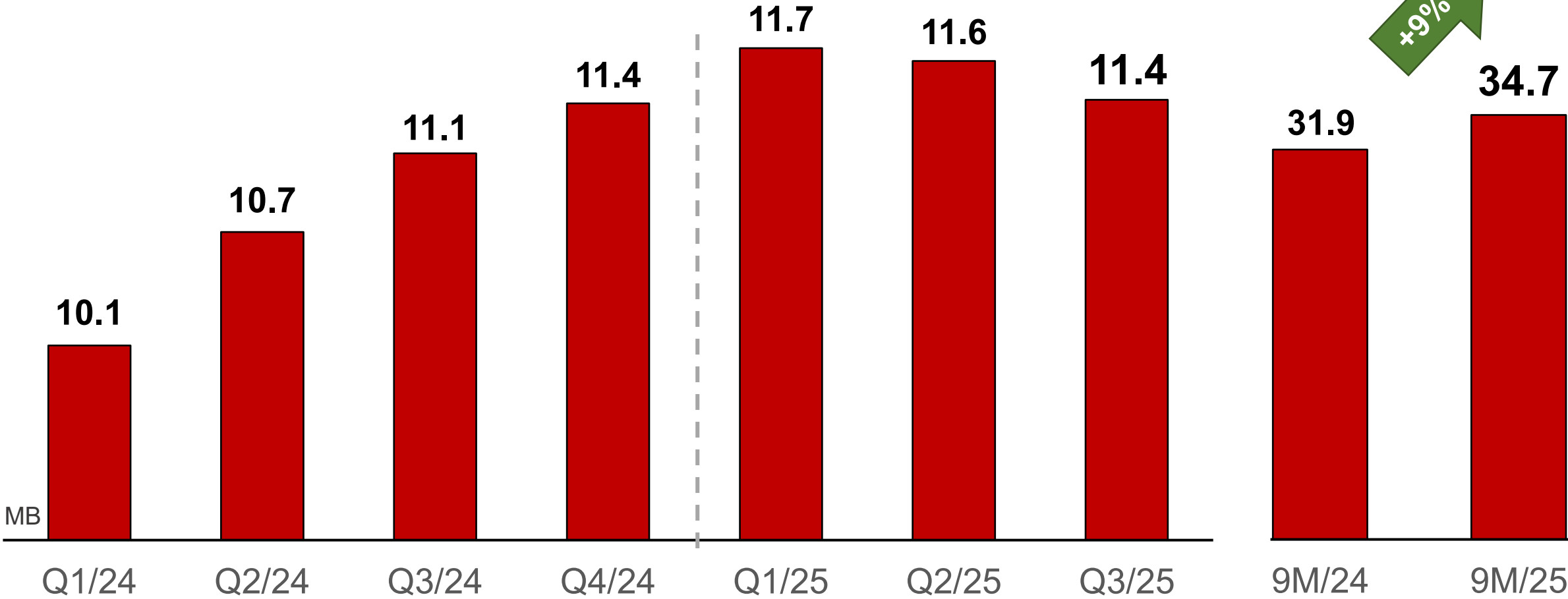
Rental Income
Change



Rental Income
(9M/25)



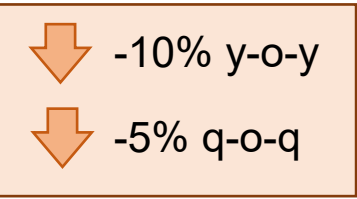
Unit: MB



EBITDA

Q3/25 EBITDA: decreased -10% y-o-y and decreased -5% q-o-q

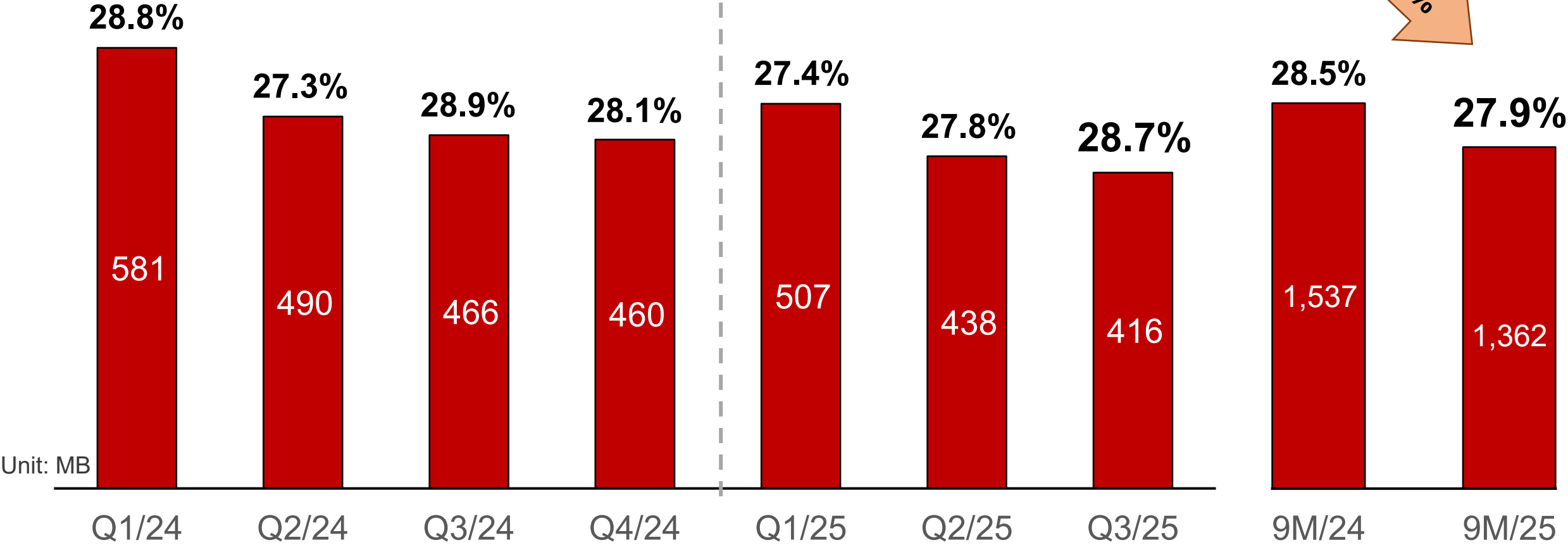
EBITDA Change



EBITDA
(9M/25)



EBITDA Margin



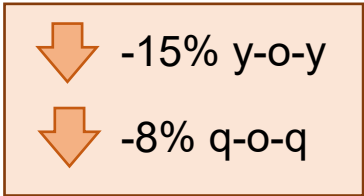
Unit: MB

Profit for the Period

Q3/25 Profit for the Period: decreased -15% y-o-y and decreased -8% q-o-q

Profit Margin

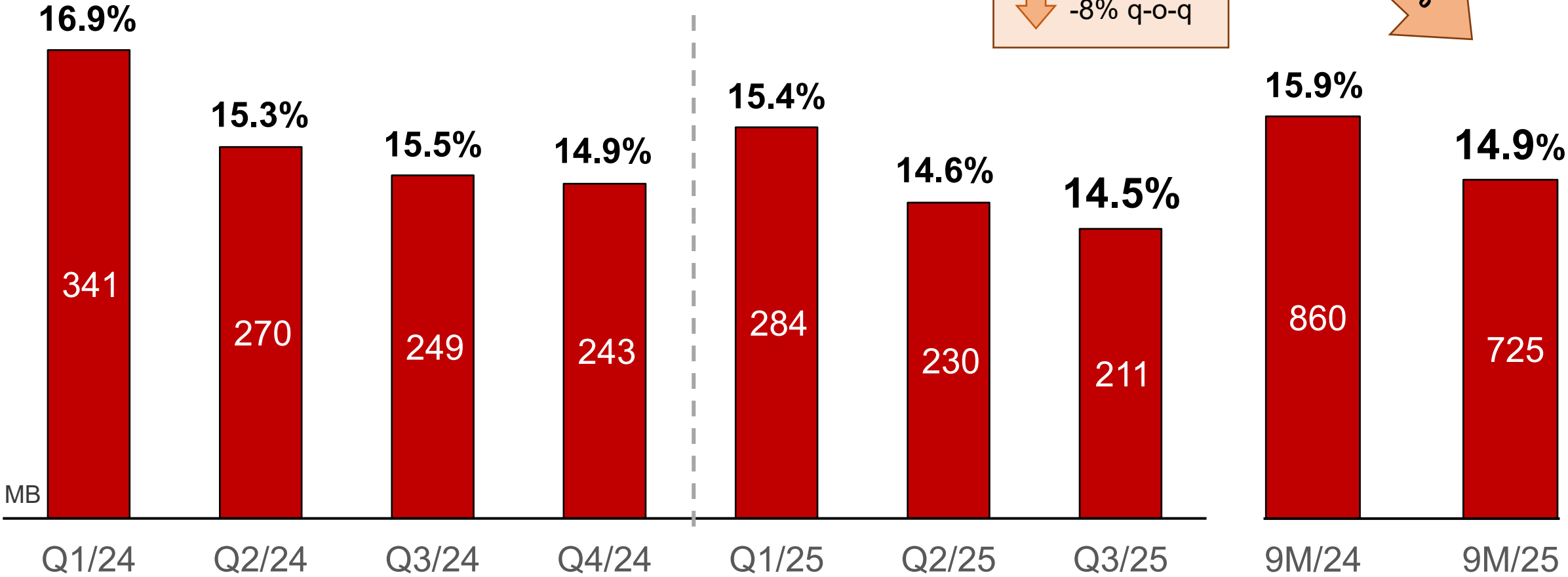
Net Profit Change



Net Profit
(9M/25)

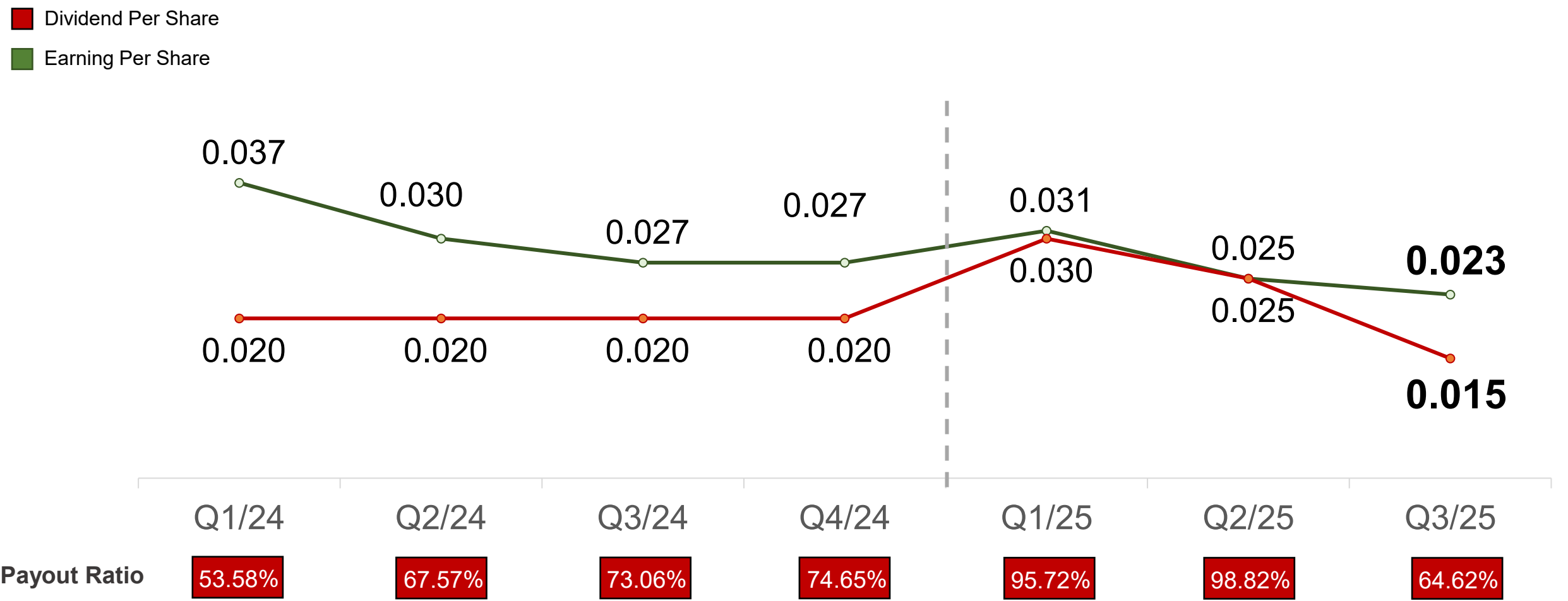


Unit: MB



Earning Per Share and Dividend Per Share

Q3/25 dividend per share: increase -25% y-o-y and decrease -40% q-o-q



Agenda

1. Market Situation and Performance

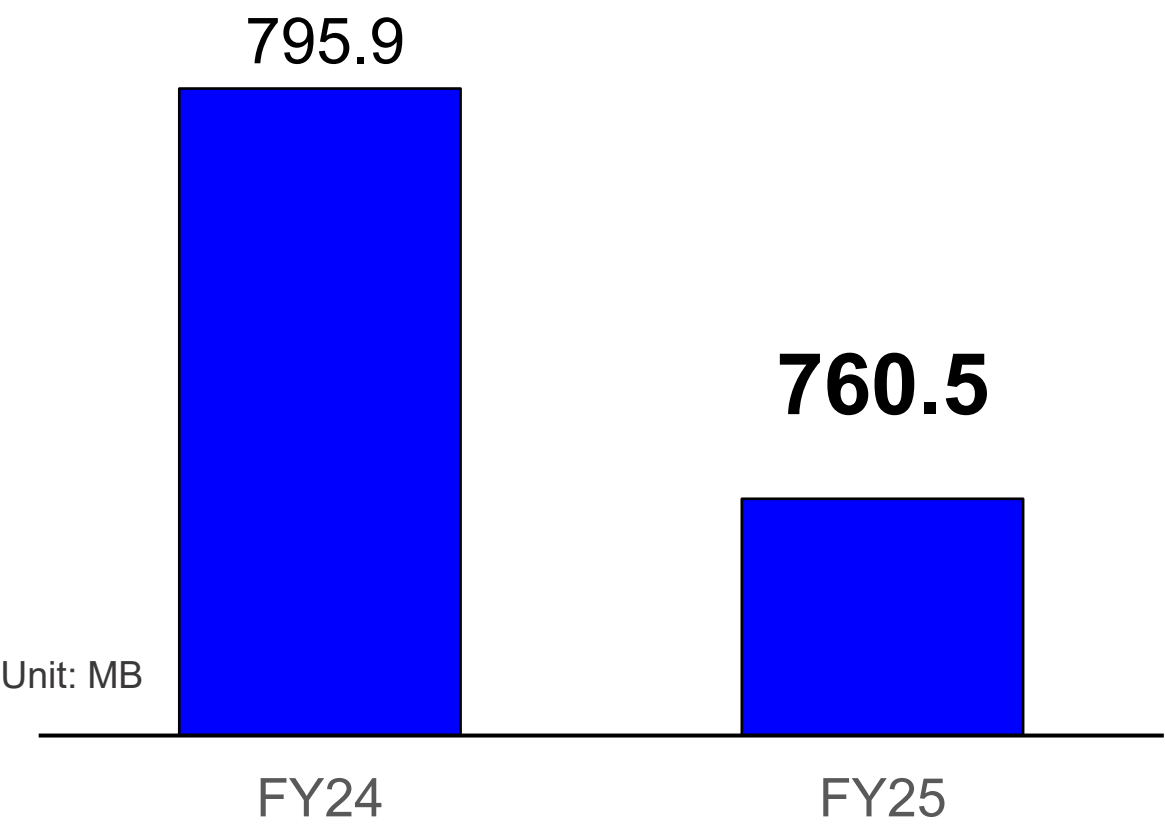
2. Financial Updates

3. Company Updates

FY2025 CAPEX and Interest & Financial Cost

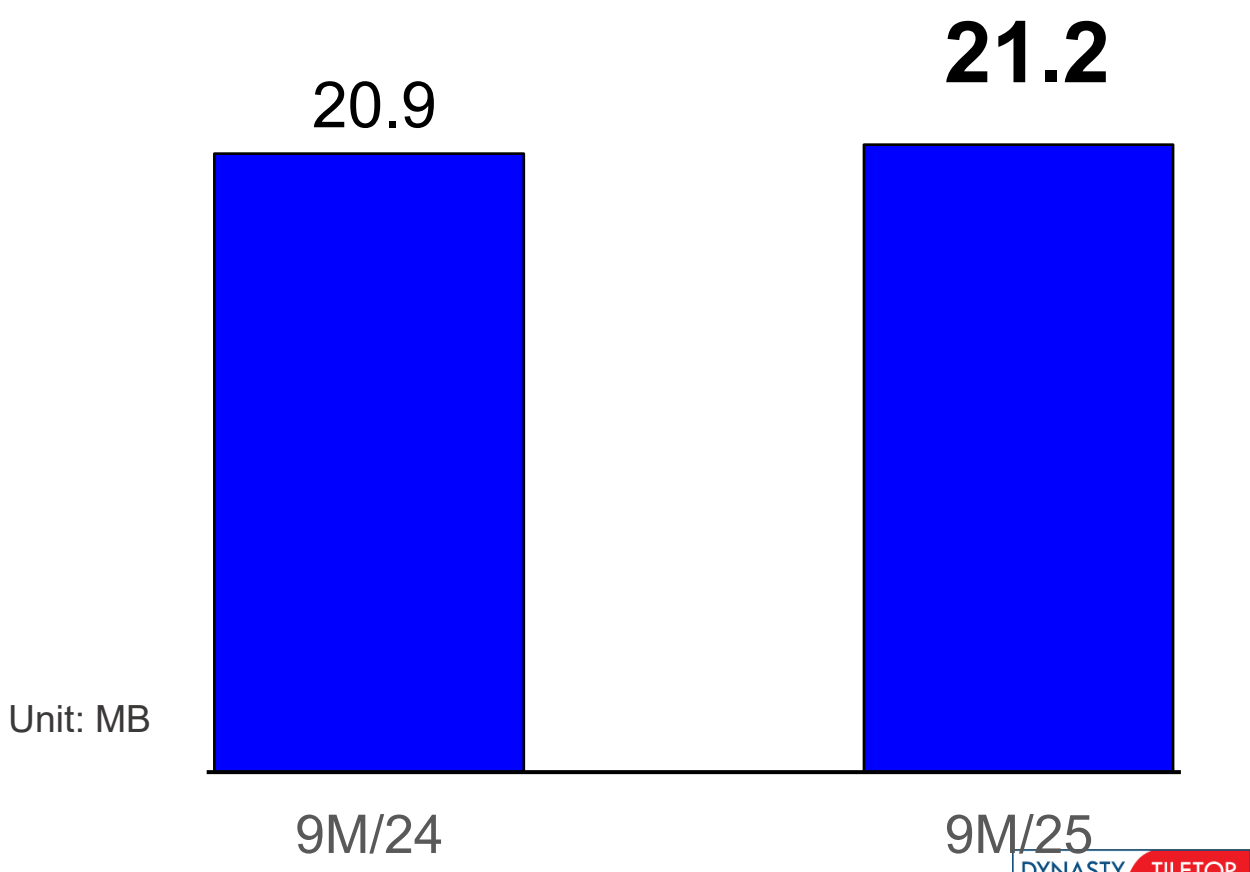
CAPEX

Amounted to 760.5MB in FY25, mainly from land acquiring, new retail outlet construction, renovation of current outlet, production efficiency optimization and power consumption reduction projects.



Interest and Financial Cost

Amounted to 21.2 MB in 9M/25



Net Debt

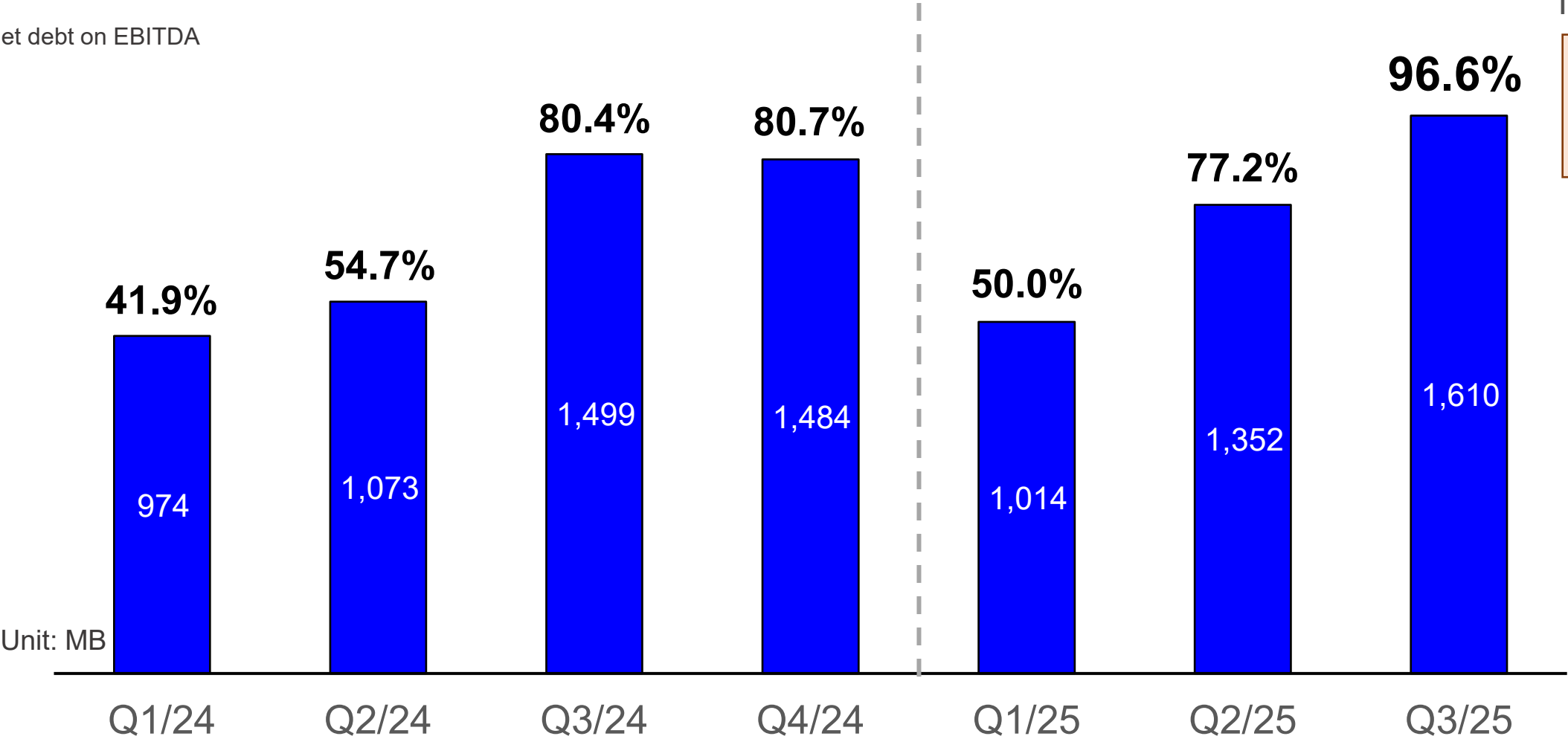
Q3/25 net debt: increased +7% y-o-y and increased +20% q-o-q

Net debt on EBITDA

Net Debt Change

 +7% y-o-y

 +20% q-o-q

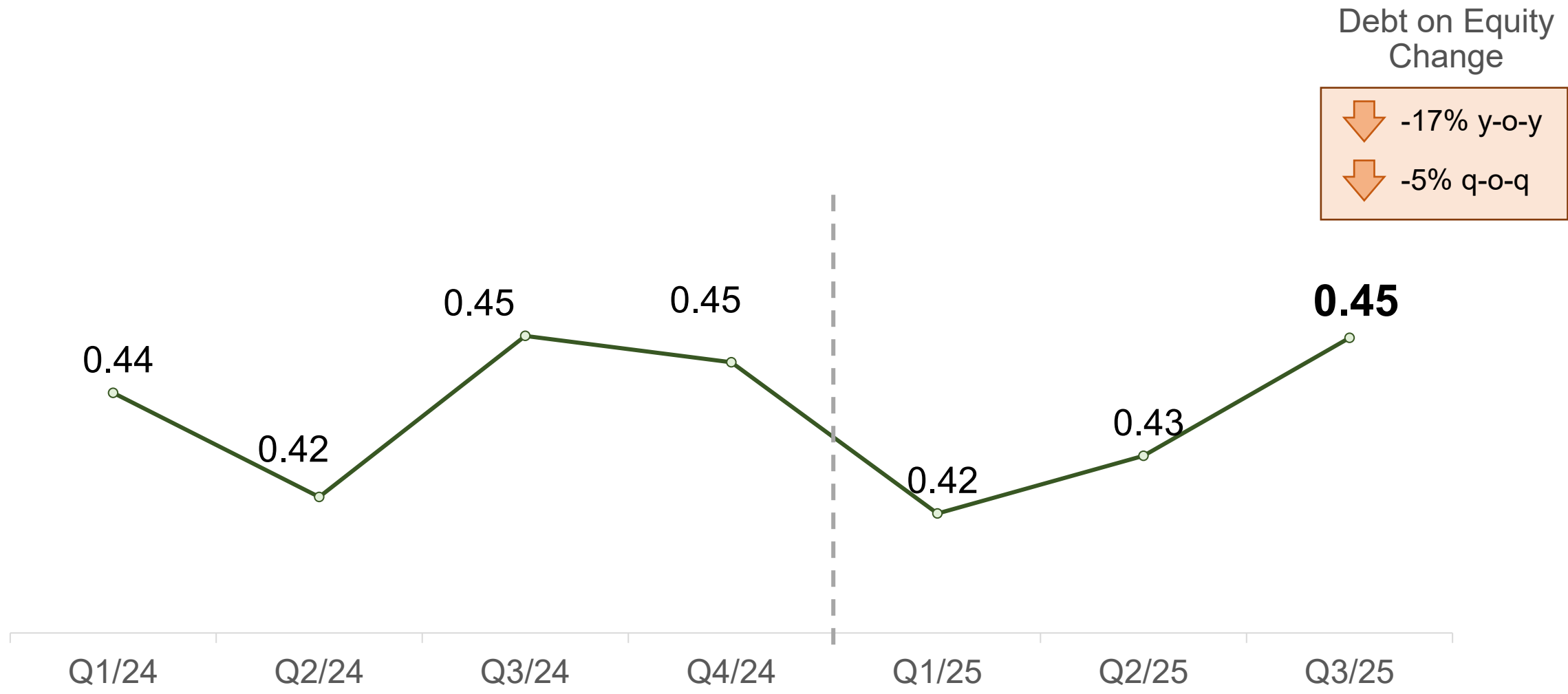


Unit: MB

Remark: Net debt on EBITDA = Net debt / Annualized EBITDA

Debt on Equity

Q2/25 debt on equity: increased -2% y-o-y and decreased -2% q-o-q



EBITDA on Assets and EBITDA Margin

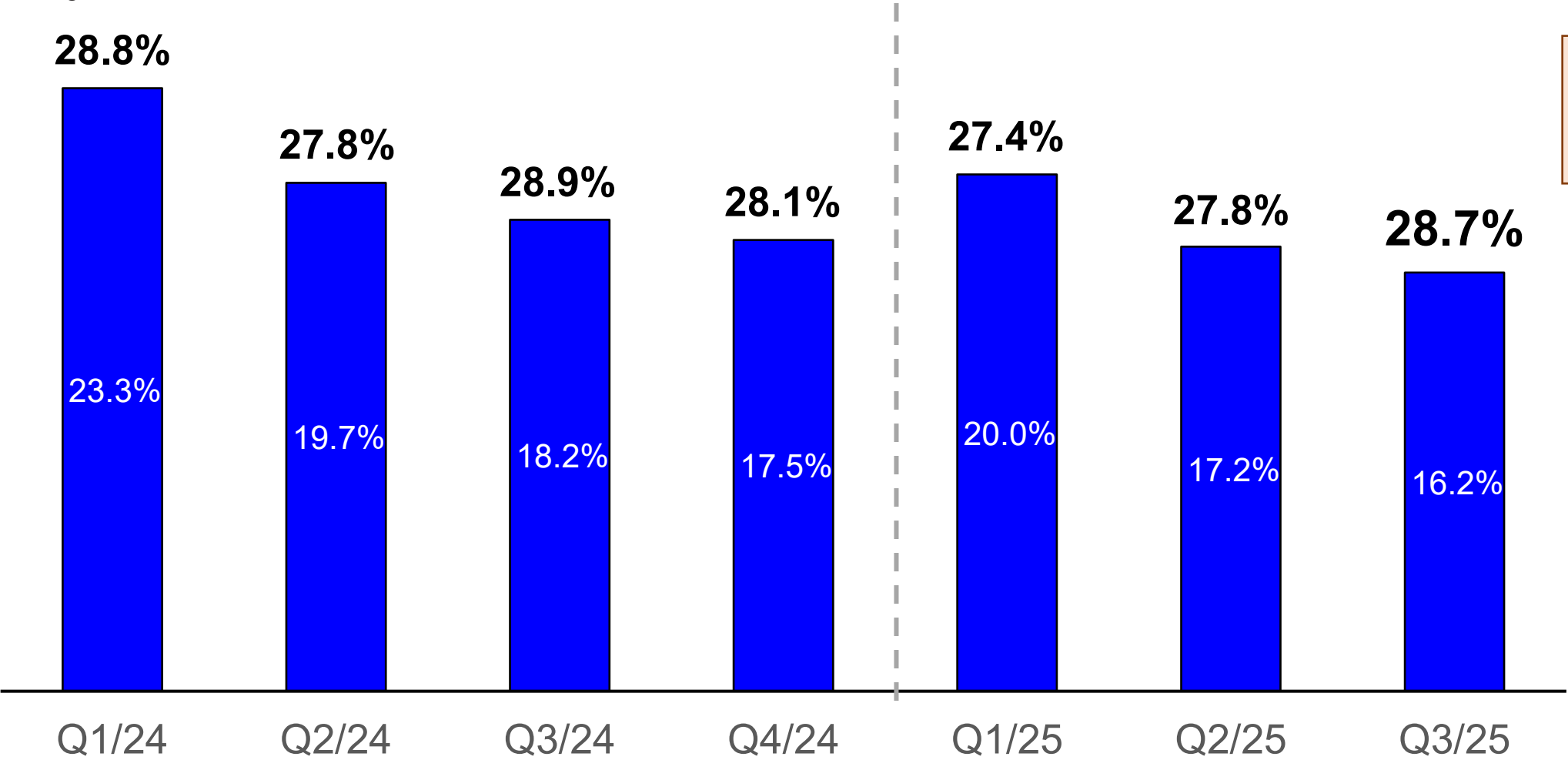
Q3/25 EBITDA on Assets: decreased -1% y-o-y and decreased -3% q-o-q

EBITDA Margin

EBITDA on Asset
Change

 -1% y-o-y

 -3% q-o-q



Remark: EBITDA on Assets = Annualized EBITDA / Consolidated assets
EBITDA margin = EBITDA / Consolidated sales

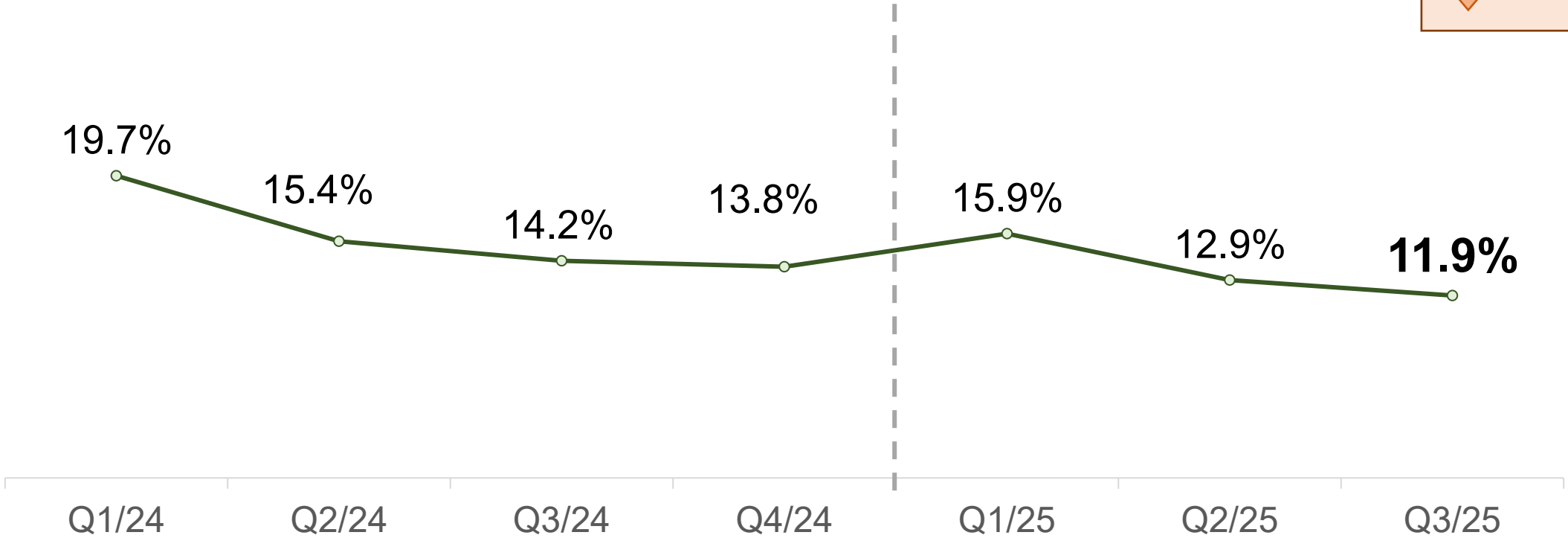
Return on Equity

Q3/25 return on equity decreased -16% y-o-y and increased -8% q-o-q

Return on Equity
Change

 -16% y-o-y

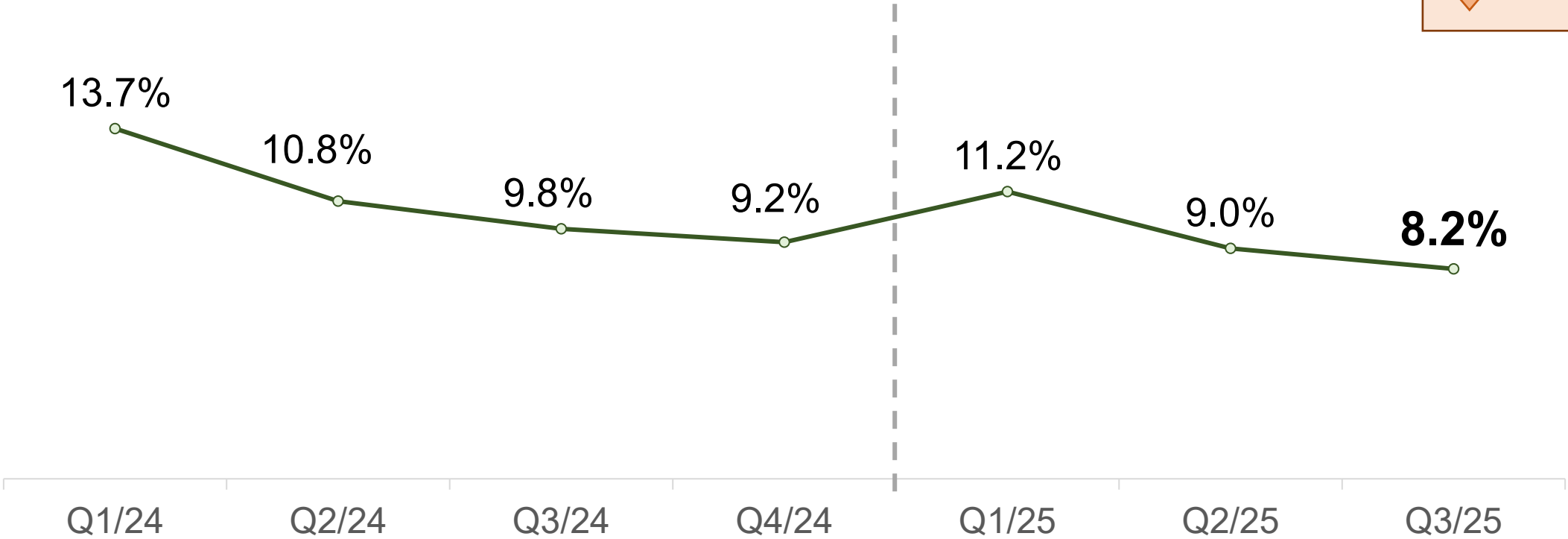
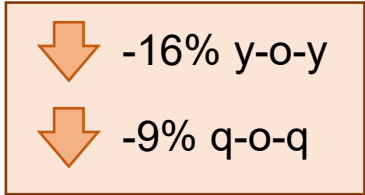
 -8% q-o-q



Return on Asset

Q3/25 return on asset decreased -16% y-o-y and decreased -9% q-o-q

Return on Asset
Change

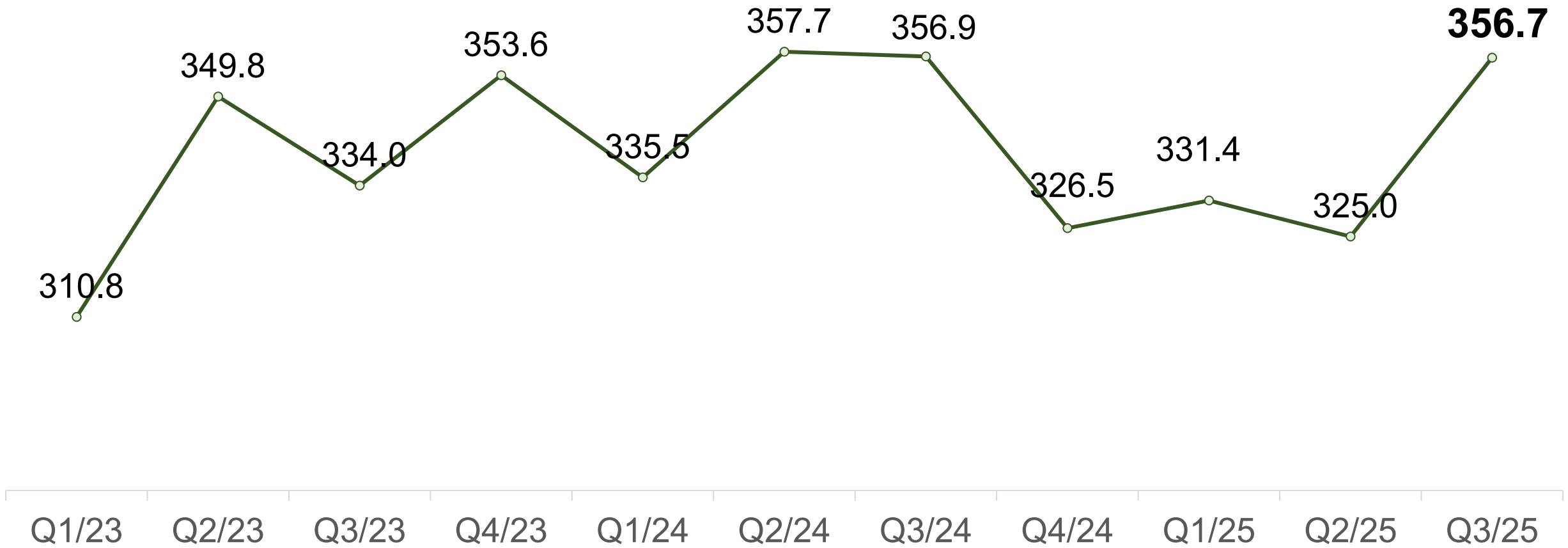


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Appendix – Natural Gas Price

Unit: Baht/MMTBU



Appendix – Diesel Price

Unit: Baht/Litre

