

Q2/2025 Performance

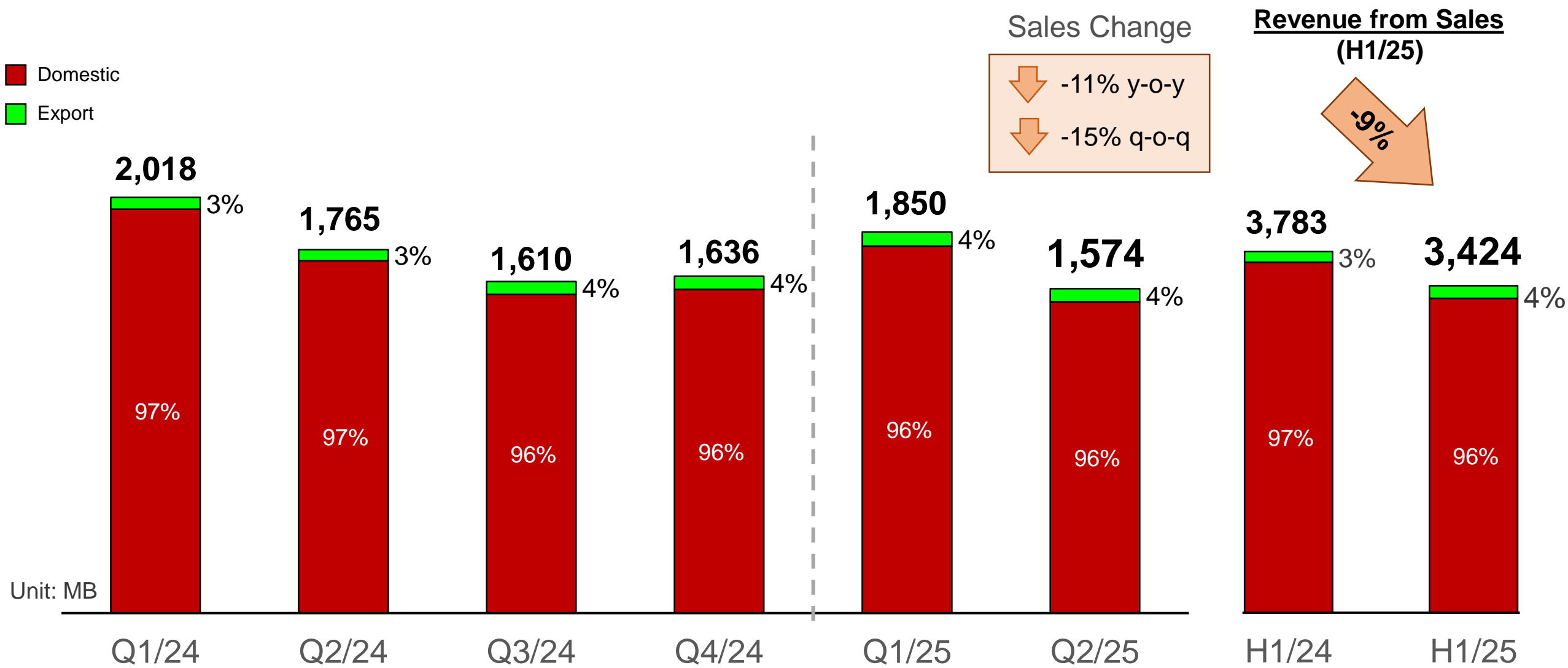
Dynasty Ceramic Public Company Limited

Agenda

1. Performance
2. Financial Updates
3. Q & A

Revenue from Sales

Q2/25 total revenue: decreased -11% y-o-y and decreased -15% q-o-q



Sales Volume Portion by Segment

Q2/25 sales volume: decreased -13% y-o-y and decreased -17% q-o-q while average price increased +2% y-o-y and increased +2% q-o-q

Volume Change

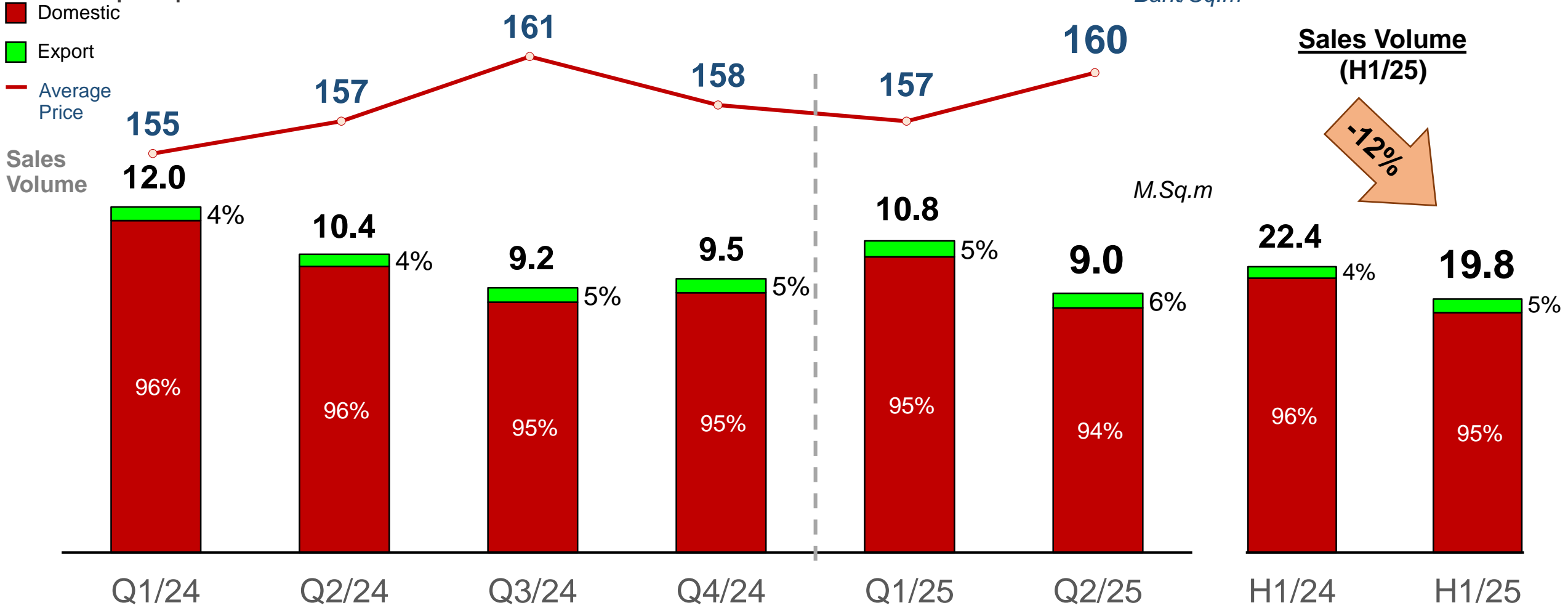
↓ -13% y-o-y

↓ -17% q-o-q

ASP. Change

↑ +2% y-o-y

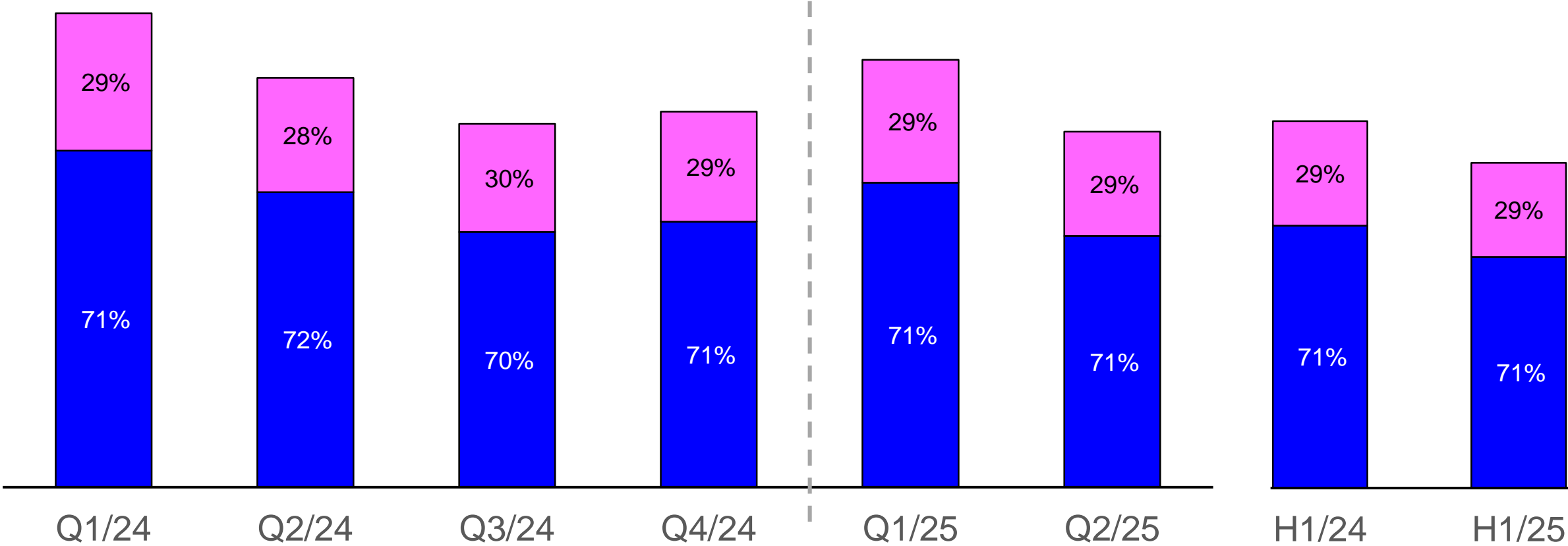
↑ +2% q-o-q



Remark: Only Ceramic and Porcelain Tiles

Sales Volume Portion by Segment

■ Mass-Medium ■ Medium-High



Remark:

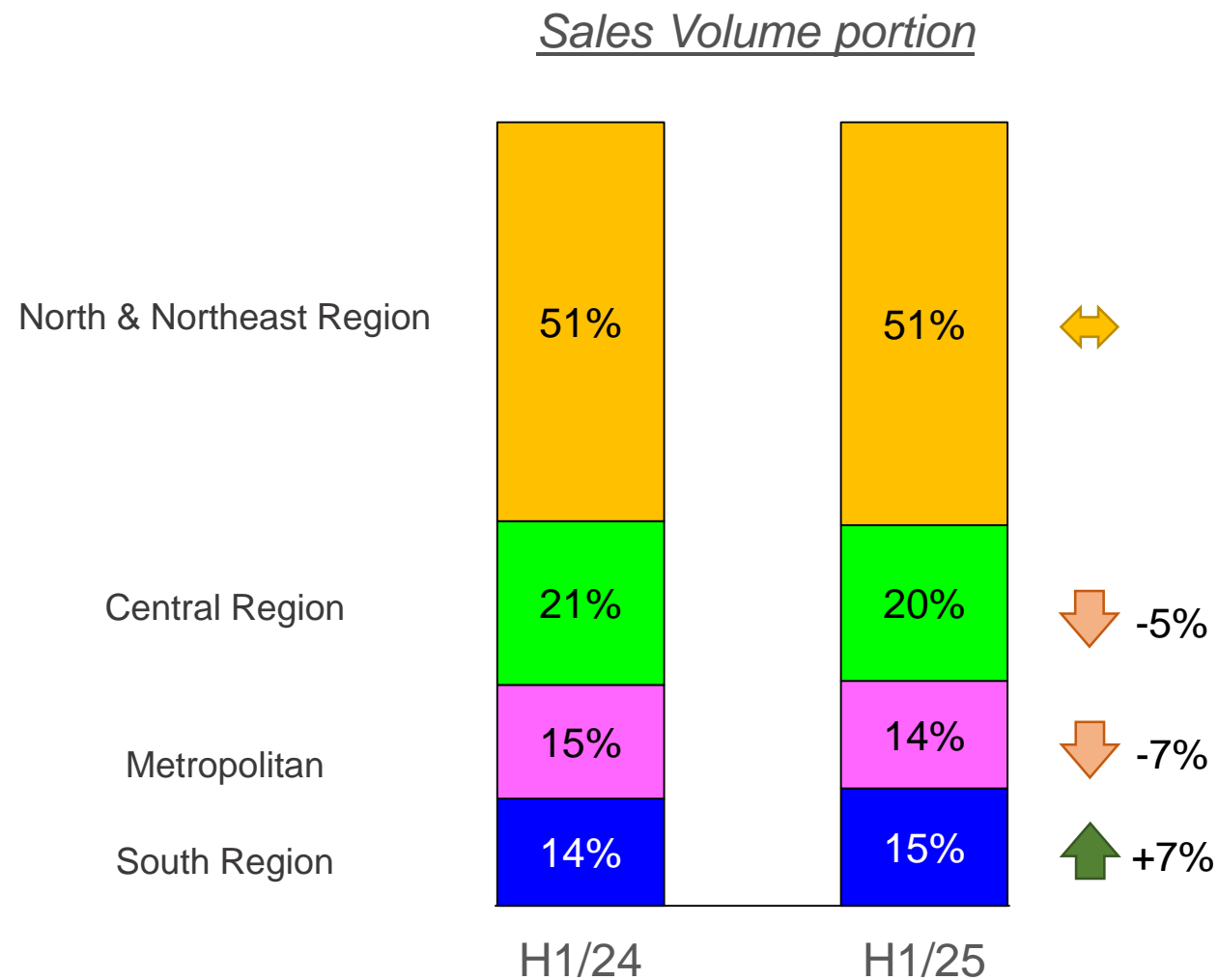
(1) Definition of segmentation

Medium – High : Floor Tile (Big size : 30 X 60 cm. 60 X 60 cm., 60 X 120 cm.) , Porcelain (30 X 60 cm., 60 X 60 cm., 60 X 120 cm.)

Wall Tile (Big size : 30 X 50 cm.)

Mass – Medium : Floor Tile (Small size : 30 X 30 cm., 40 X 40 cm.) , Wall Tile (Small size : 25 X 40 cm.)

Domestic Sales volume by region



Rental Income

Q2/25 Rental Income: increased +8 y-o-y and decreased -1% q-o-q.

Rental Income
Change

↑

+8% y-o-y

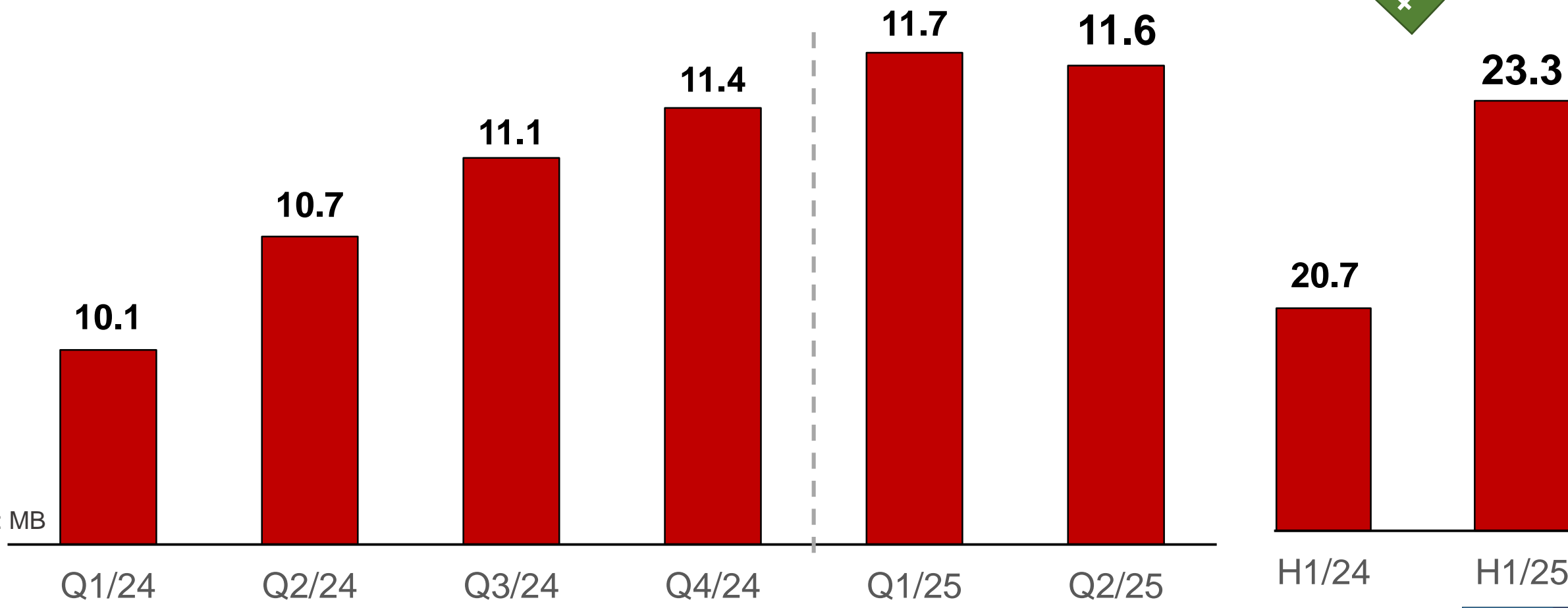
↓

-1% q-o-q

Rental Income
(H1/25)



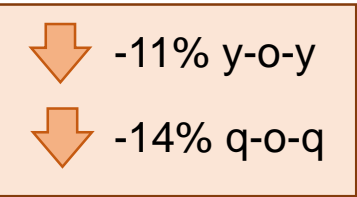
Unit: MB



EBITDA

Q2/25 EBITDA: decreased -11% y-o-y and decreased -14% q-o-q

EBITDA Change

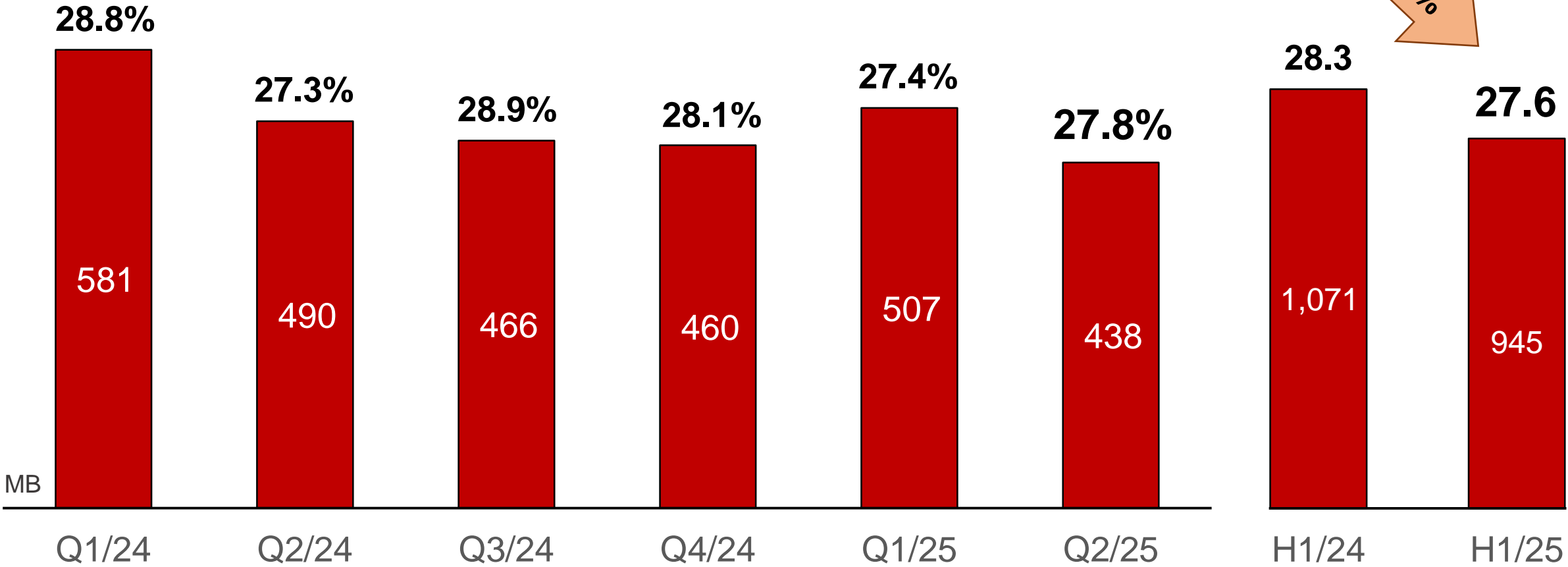


EBITDA
(H1/25)



EBITDA Margin

Unit: MB



Profit for the Period

Q2/25 Profit for the Period: decreased -15% y-o-y and decreased -19% q-o-q

Net Profit Change

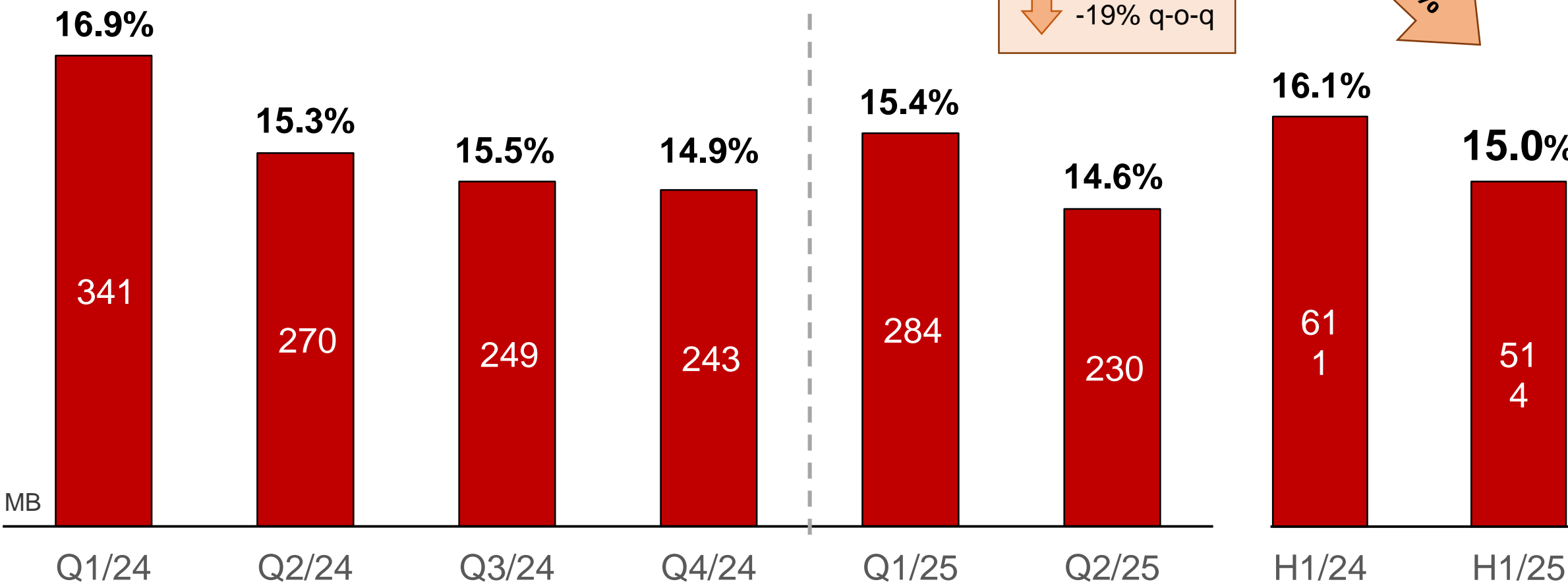
- 15% y-o-y
- 19% q-o-q

Net Profit
(H1/25)

-16%

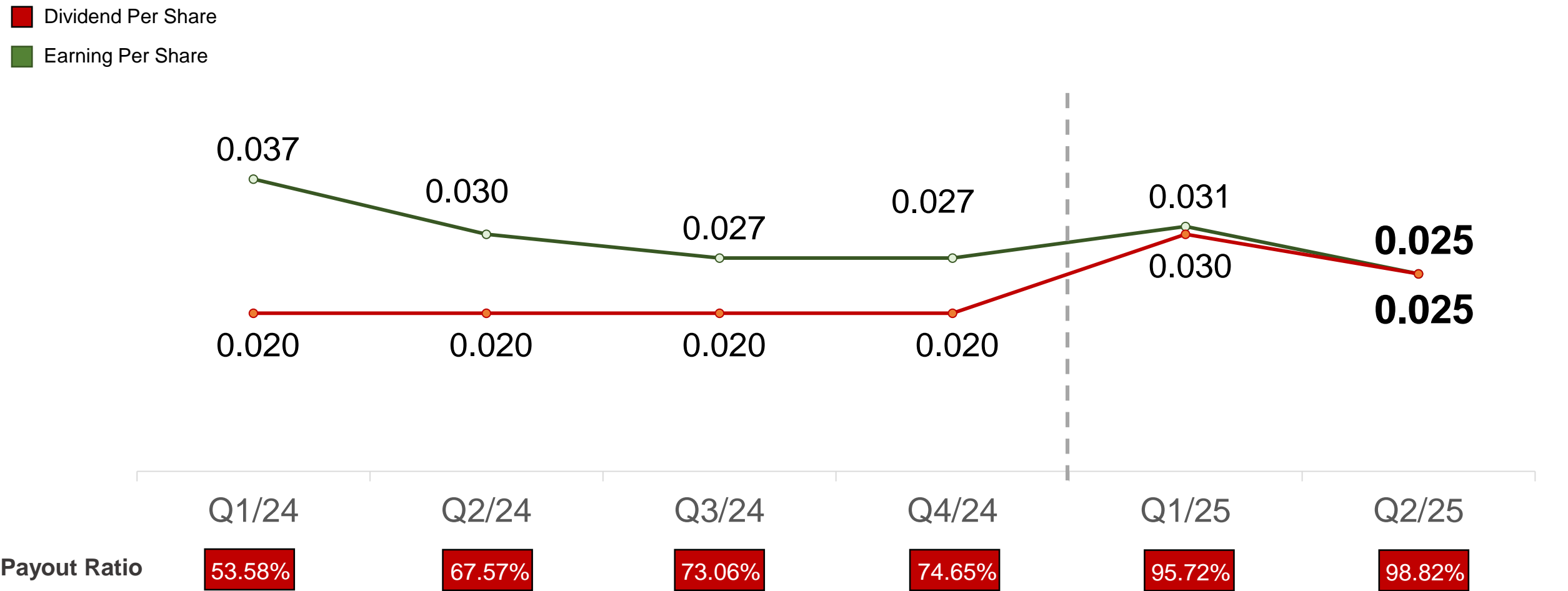
Profit Margin

Unit: MB



Earning Per Share and Dividend Per Share

Q2/25 dividend per share: increase +25% y-o-y and decrease -17% q-o-q



Agenda

1. Market Situation and Performance

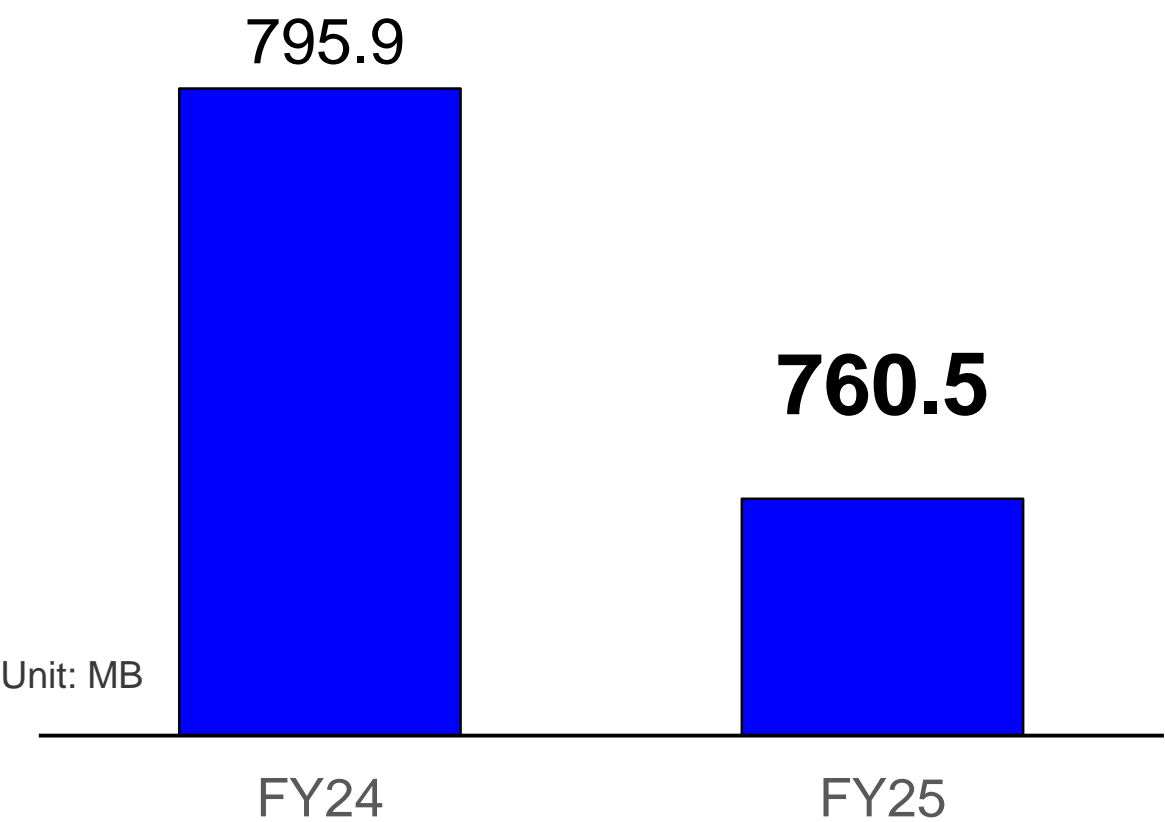
2. Financial Updates

3. Company Updates

FY2025 CAPEX and Interest & Financial Cost

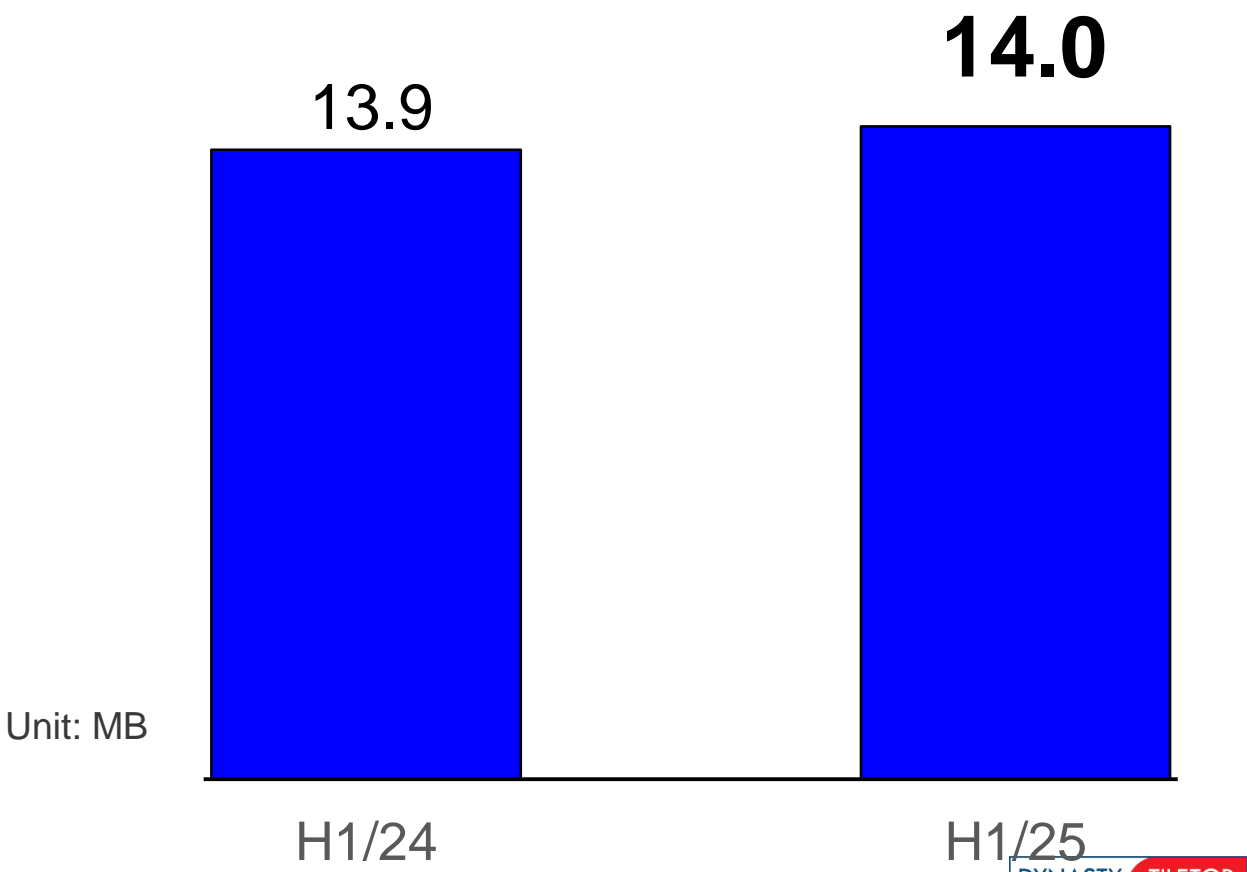
CAPEX

Amounted to 760.5MB in FY25, mainly from land acquiring, new retail outlet construction, renovation of current outlet, production efficiency optimization and power consumption reduction projects.



Interest and Financial Cost

Amounted to 14.0 MB in H1/25



Net Debt

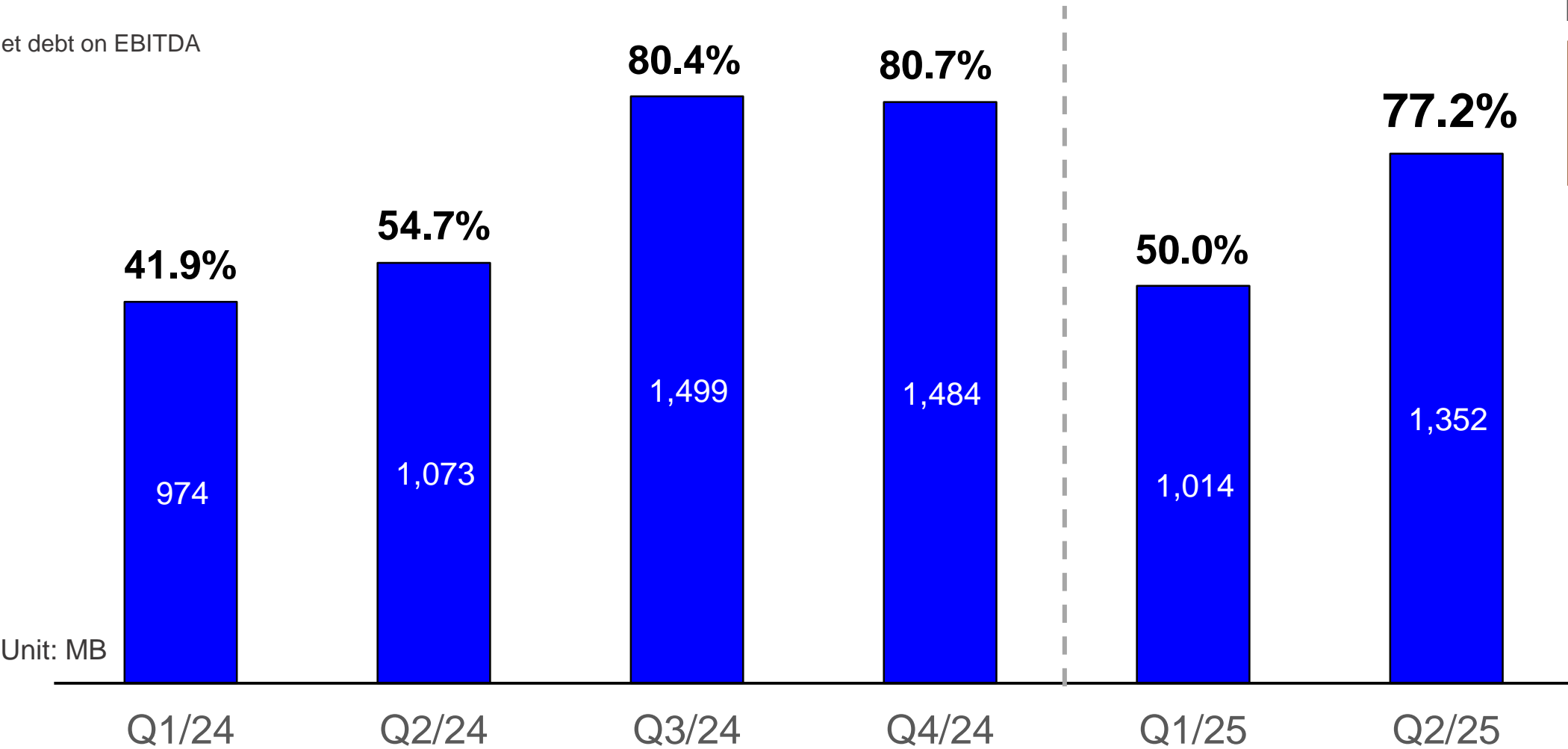
Q2/25 net debt: increased +26% y-o-y and increased +33% q-o-q

Net debt on EBITDA

Net Debt Change

↑ +26% y-o-y

↑ +33% q-o-q

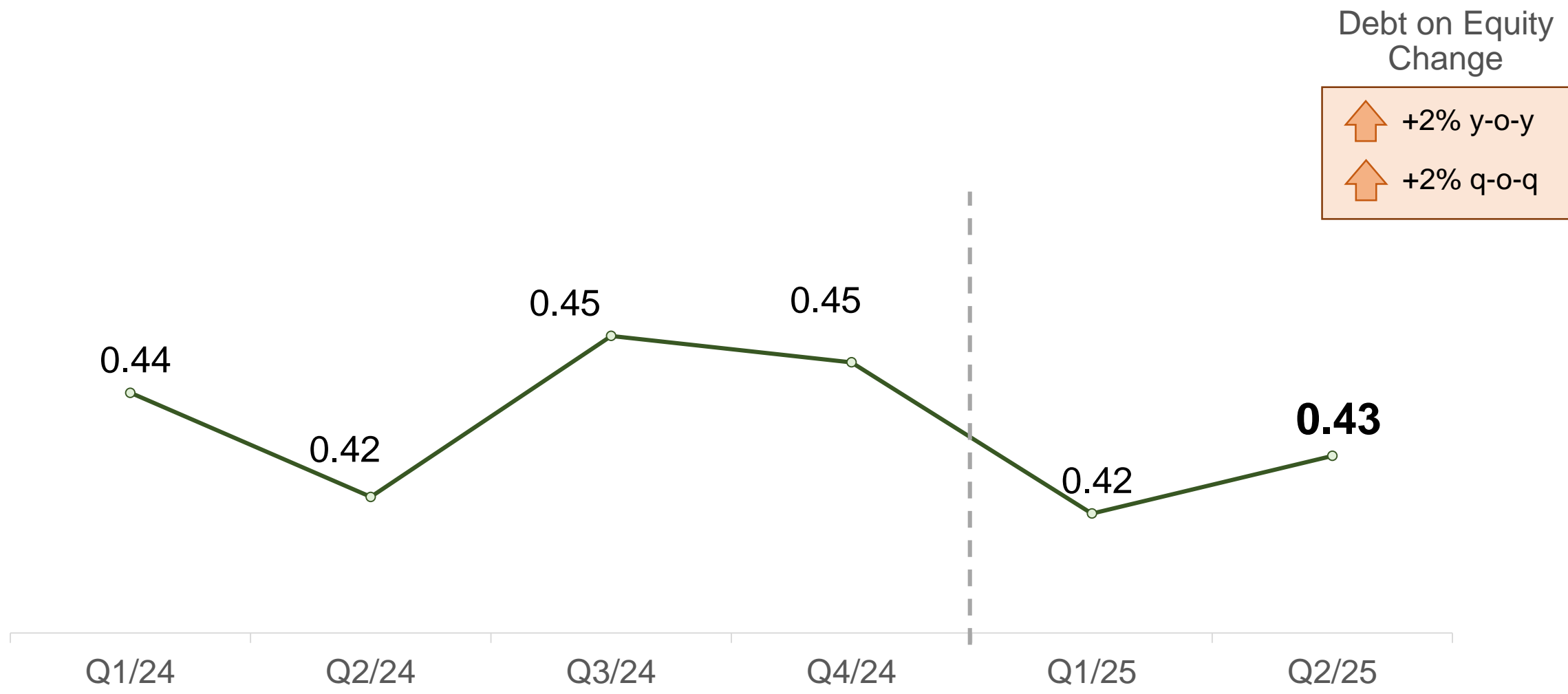


Unit: MB

Remark: Net debt on EBITDA = Net debt / Annualized EBITDA

Debt on Equity

Q2/25 debt on equity: increased +2% y-o-y and decreased +2% q-o-q



EBITDA on Assets and EBITDA Margin

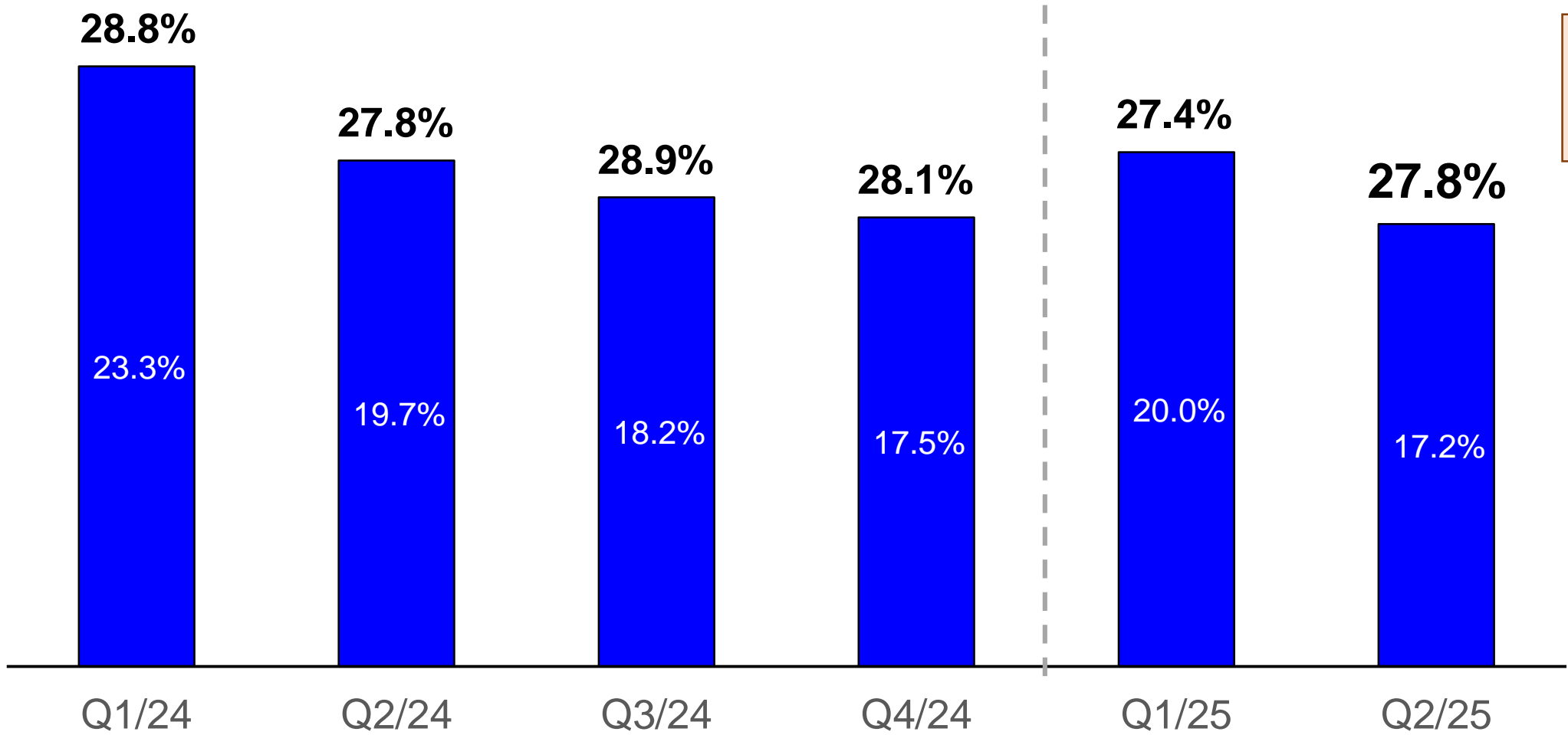
Q2/25 EBITDA on Assets: decreased -13% y-o-y and decreased -14% q-o-q

EBITDA Margin

EBITDA on Asset Change

↓ -13% y-o-y

↓ -14% q-o-q





Remark: EBITDA on Assets = Annualized EBITDA / Consolidated assets
EBITDA margin = EBITDA / Consolidated sales

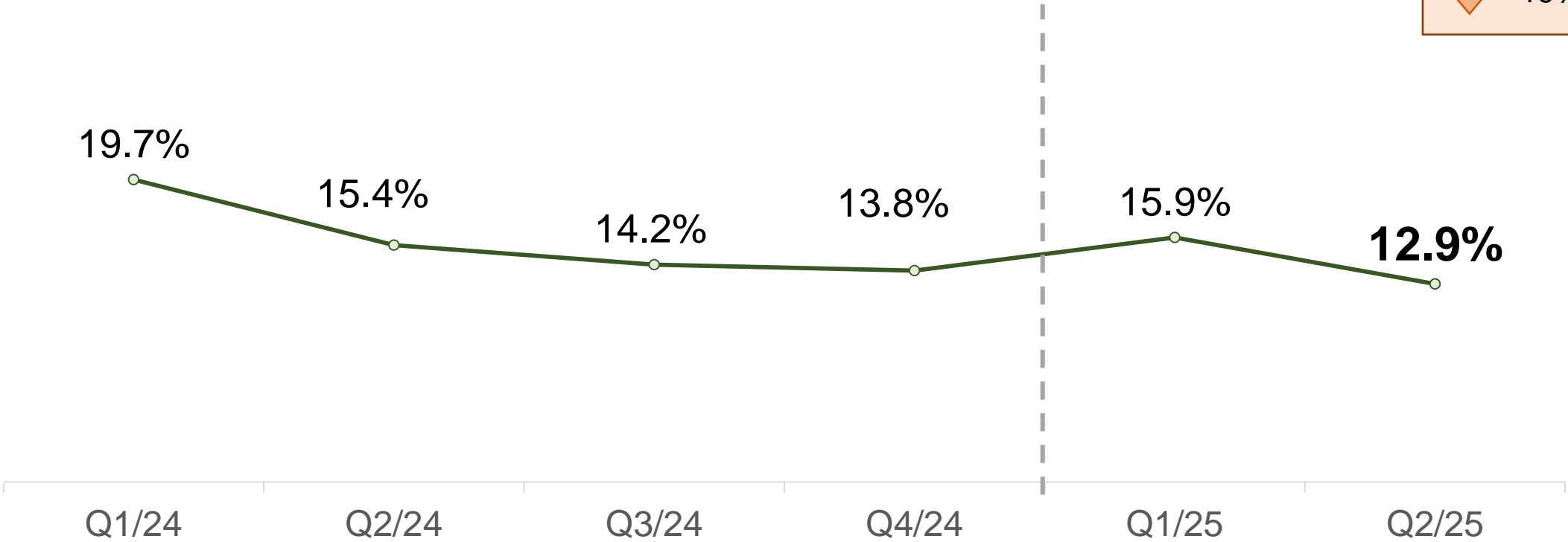
Return on Equity

Q2/25 return on equity decreased -16% y-o-y and increased -19% q-o-q

Return on Equity
Change

 -16% y-o-y

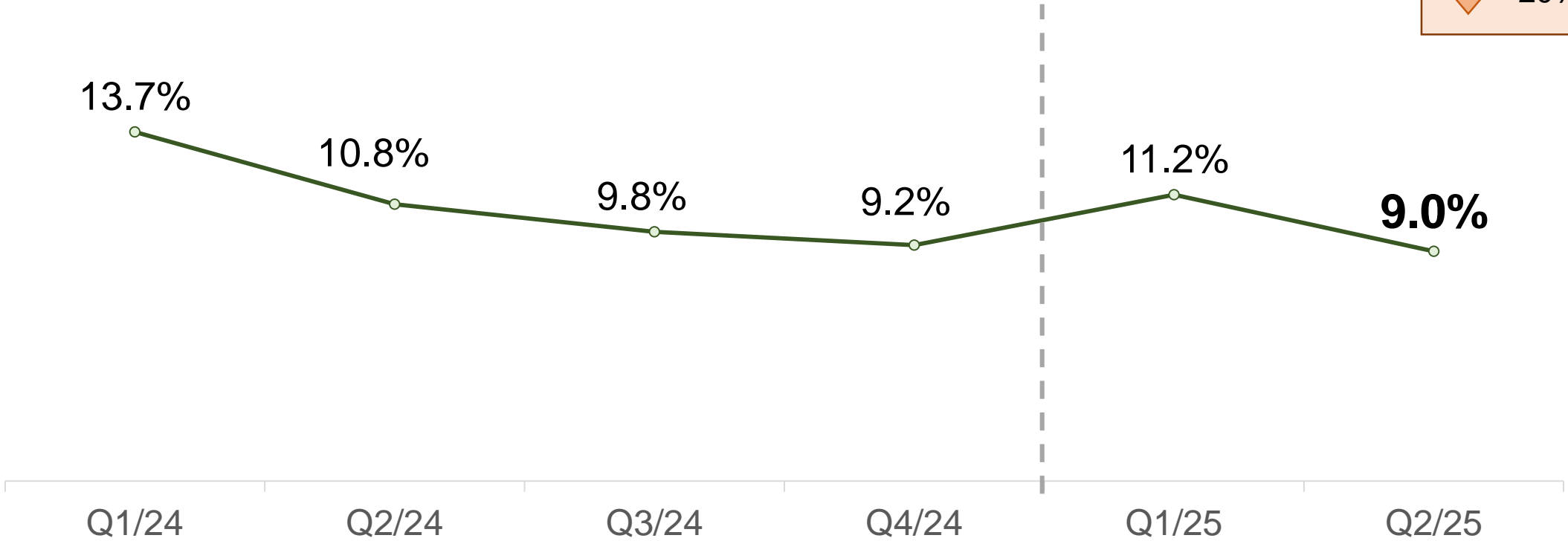
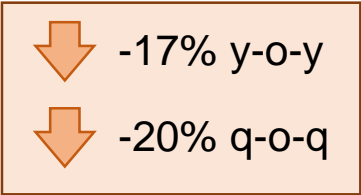
 -19% q-o-q



Return on Asset

Q2/25 return on asset decreased -17% y-o-y and decreased -20% q-o-q

Return on Asset
Change

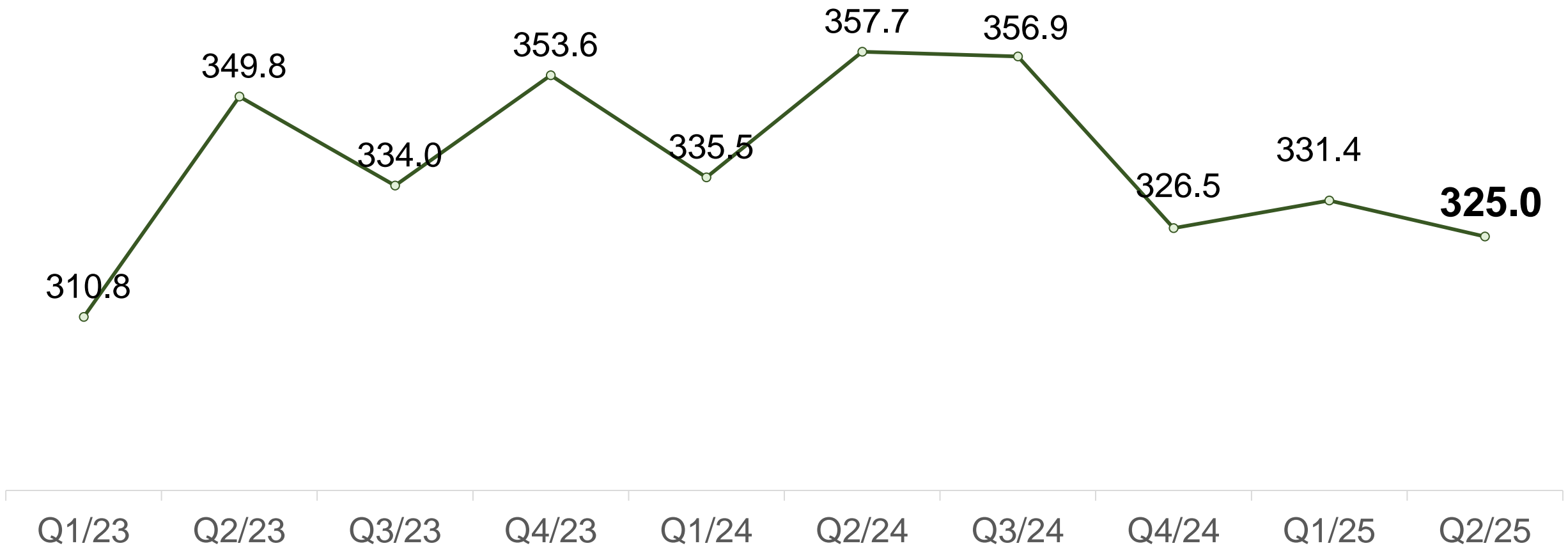


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Appendix – Natural Gas Price

Unit: Baht/MMTBU



Appendix – Diesel Price

Unit: Baht/Litre

