

# veranda & Veranda collections resort

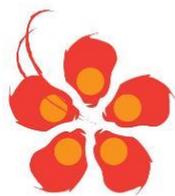
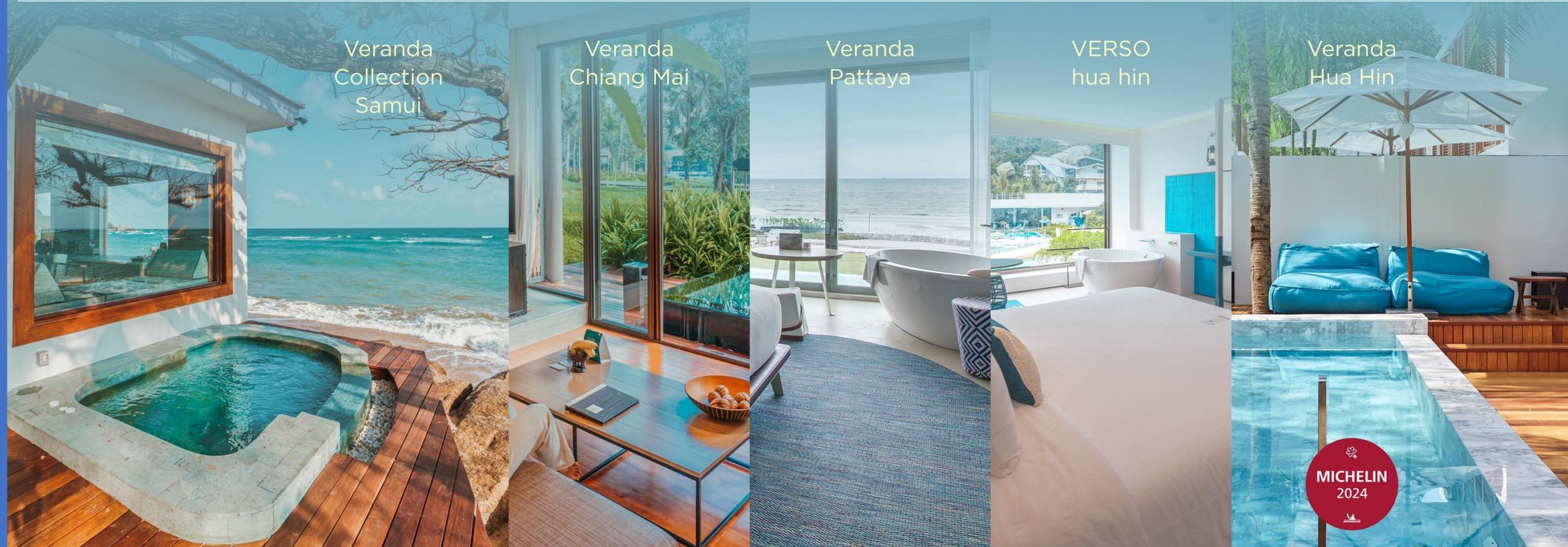
Veranda  
Collection  
Samui

Veranda  
Chiang Mai

Veranda  
Pattaya

VERSO  
hua hin

Veranda  
Hua Hin



# veranda resort

PUBLIC COMPANY LIMITED

Opportunity Day : 21 Nov 2024

# OPPORTUNITY DAY

# Q3/2024 Summary

## Hotel

**11% YoY** RevPAR growth driven by increased in Occupancy rate and ADR mainly contributed by Bangkok Pattaya and Samui

Hotel operation revenue posted 278 MB (**+6% YoY**) and EBITDA 74 MB (**+20% YoY**)

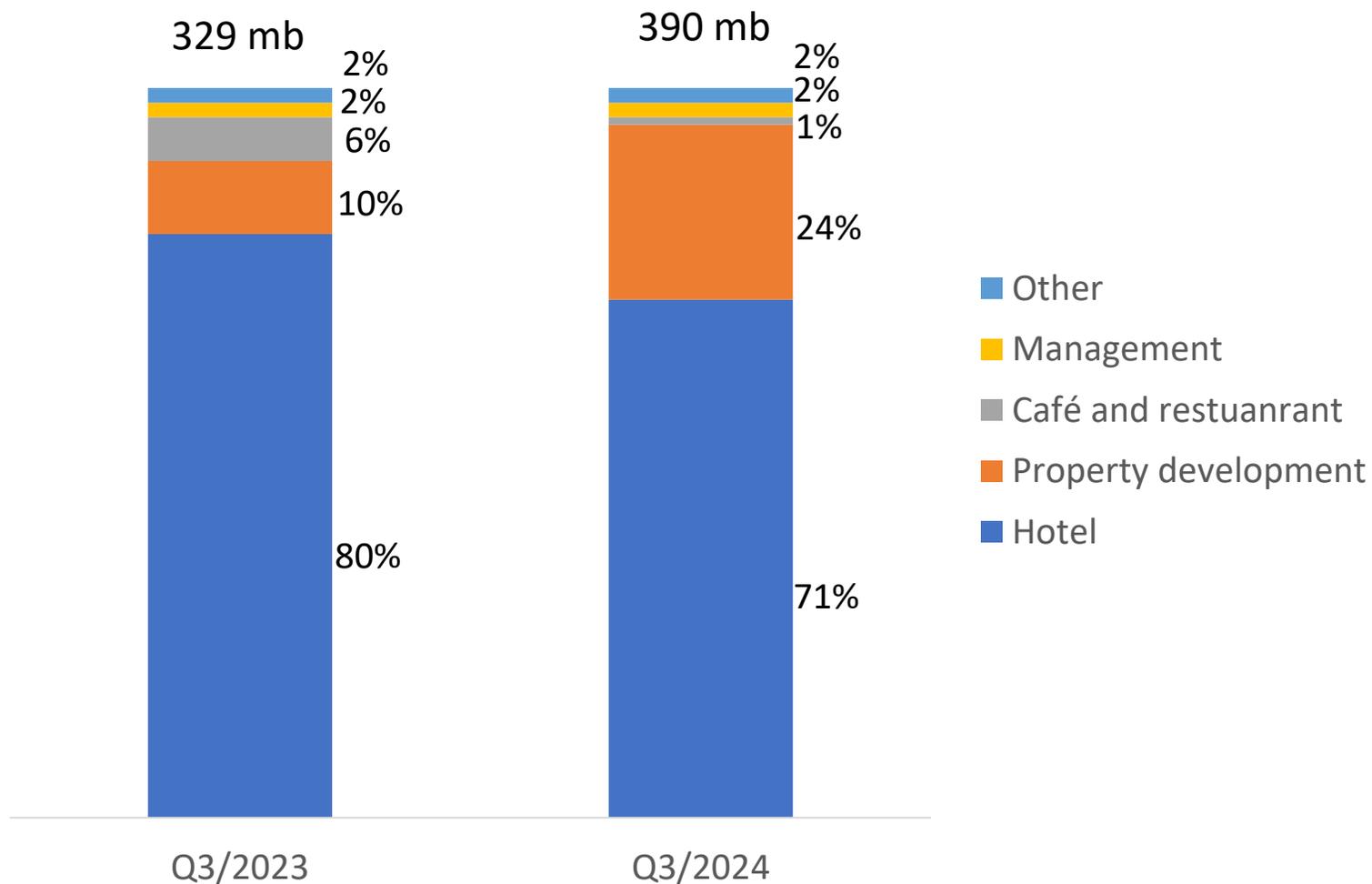
## Property development

Property development revenue posted 97 MB (**+185% YoY**) due to transfer of ownership Veranda residence Hua-hin and Veranda pool villas Hua Hin Cha-am project.

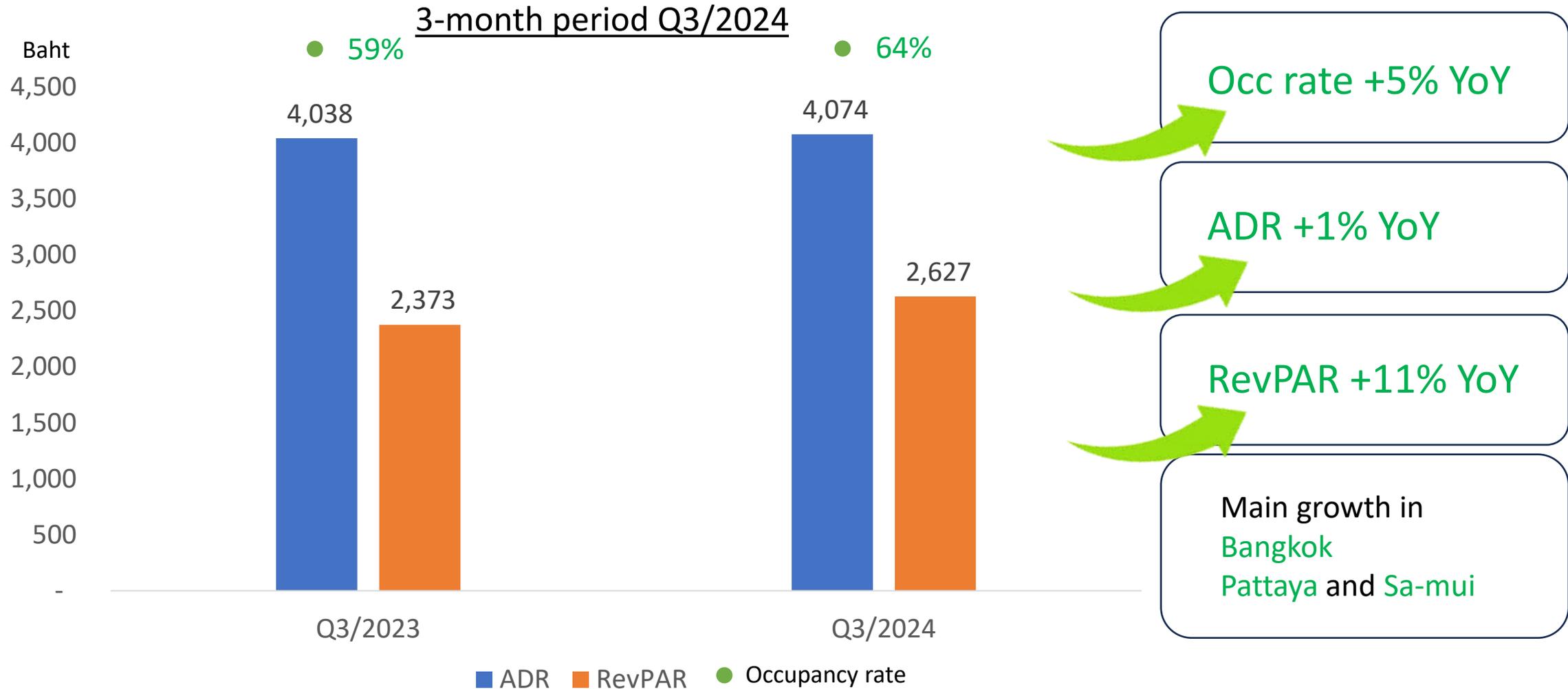
## VRANDA

Company's revenue posted 390 MB (**+19% YoY**) EBITDA 80 MB (**+34% YoY**) and net profit 5 MB compare to net lose **20 MB** at same quarter last year.

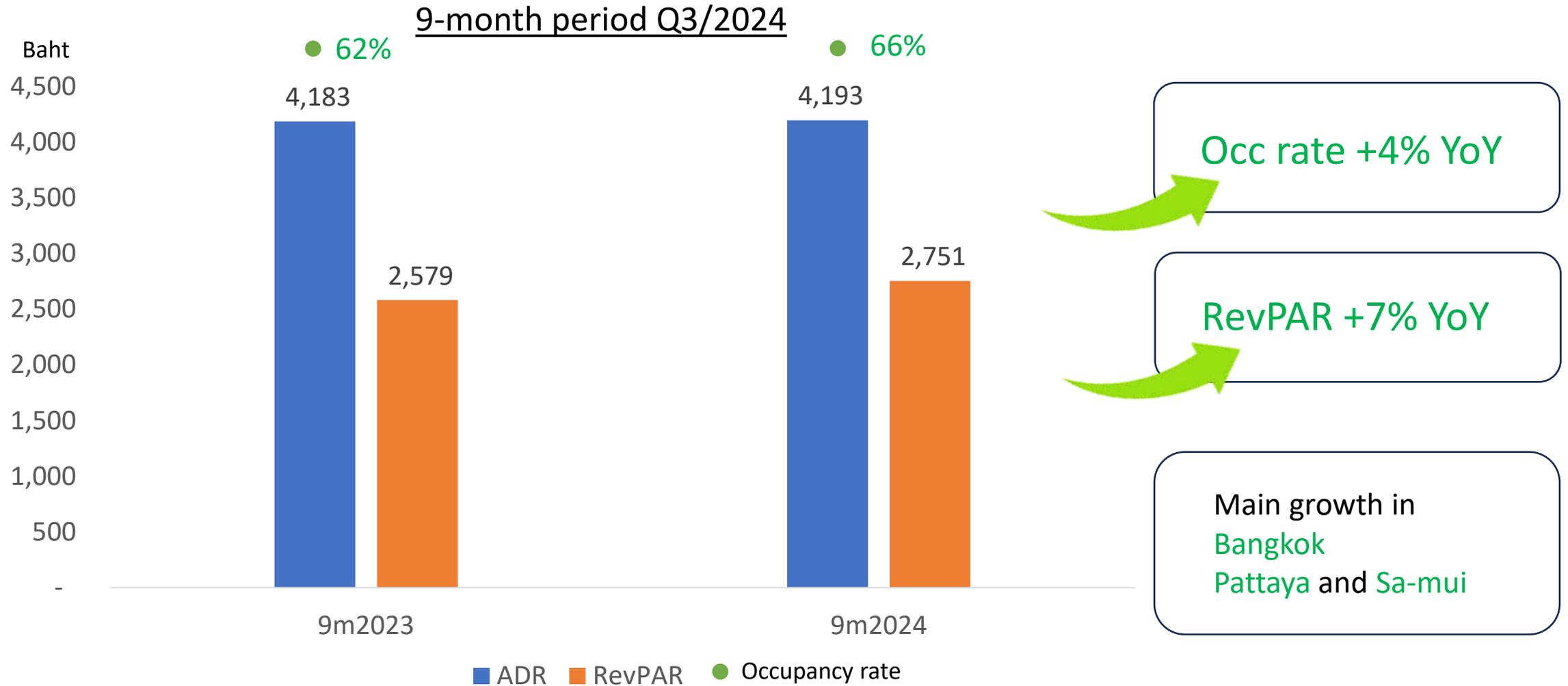
# Revenue structure



# Hotel Operation Performance



# Hotel Operation Performance

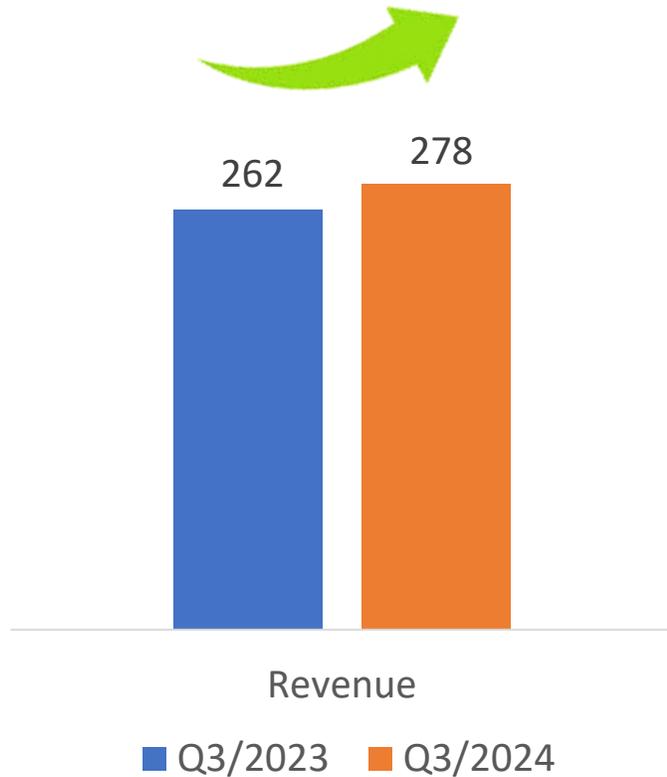


# Hotel Operation Performance

3-month period Q3/2024

Million Baht

Revenue +6% YoY



EBITDA +20% YoY



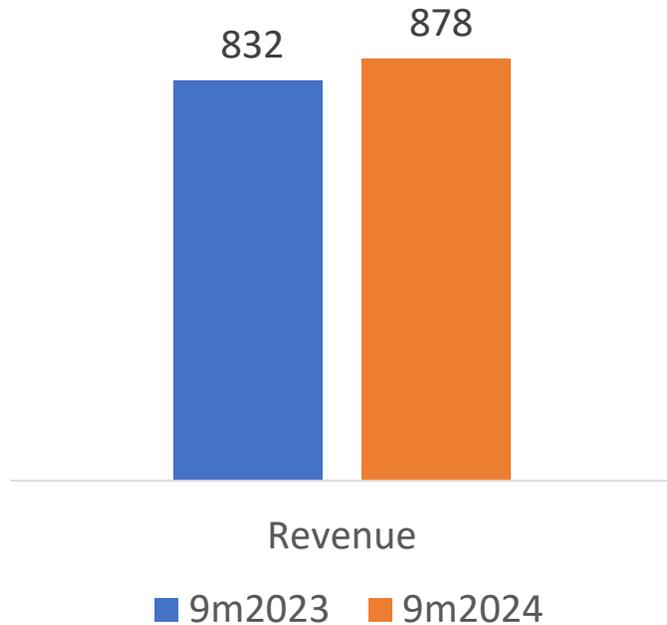
Effective cost controlled in manage employee costs and applied energy saving measures

# Hotel Operation Performance

9-month period Q3/2024

Million Baht

Revenue +6% YoY



EBITDA +14% YoY

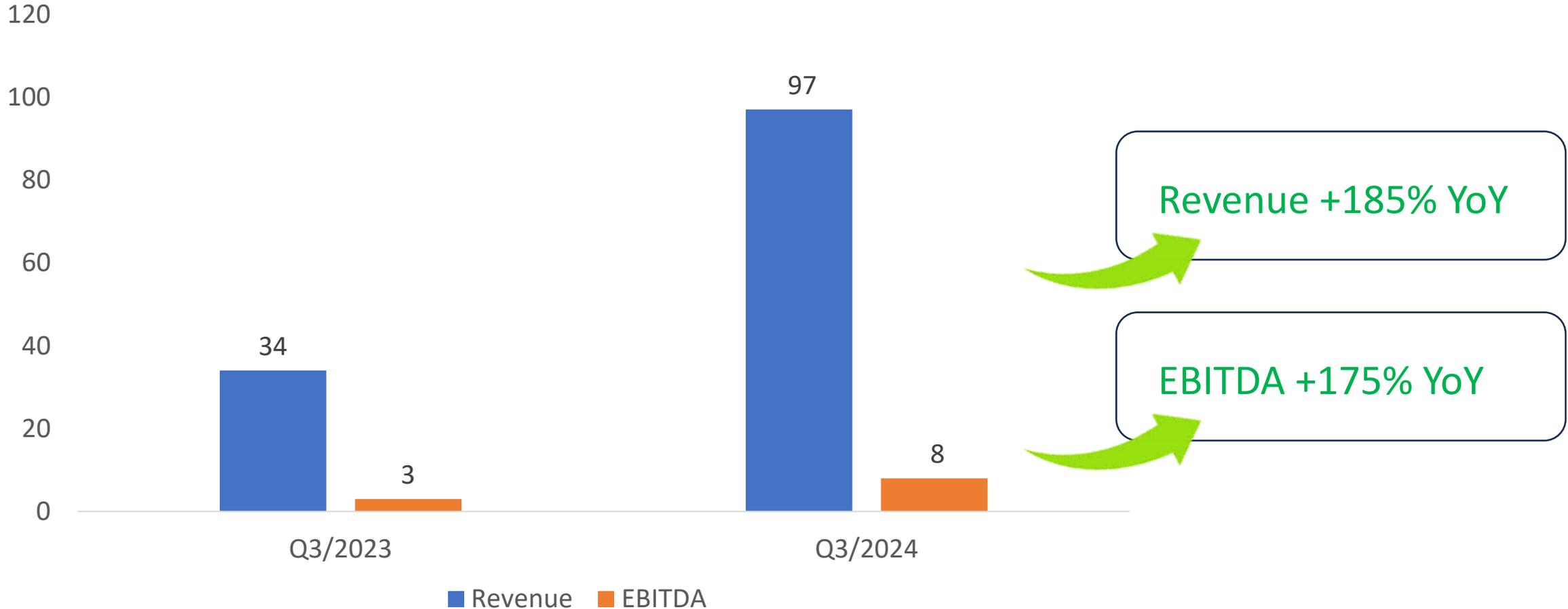


Effective cost controlled in manage employee costs and applied energy saving measures

# Property Development Operation Performance

3-month period Q3/2024

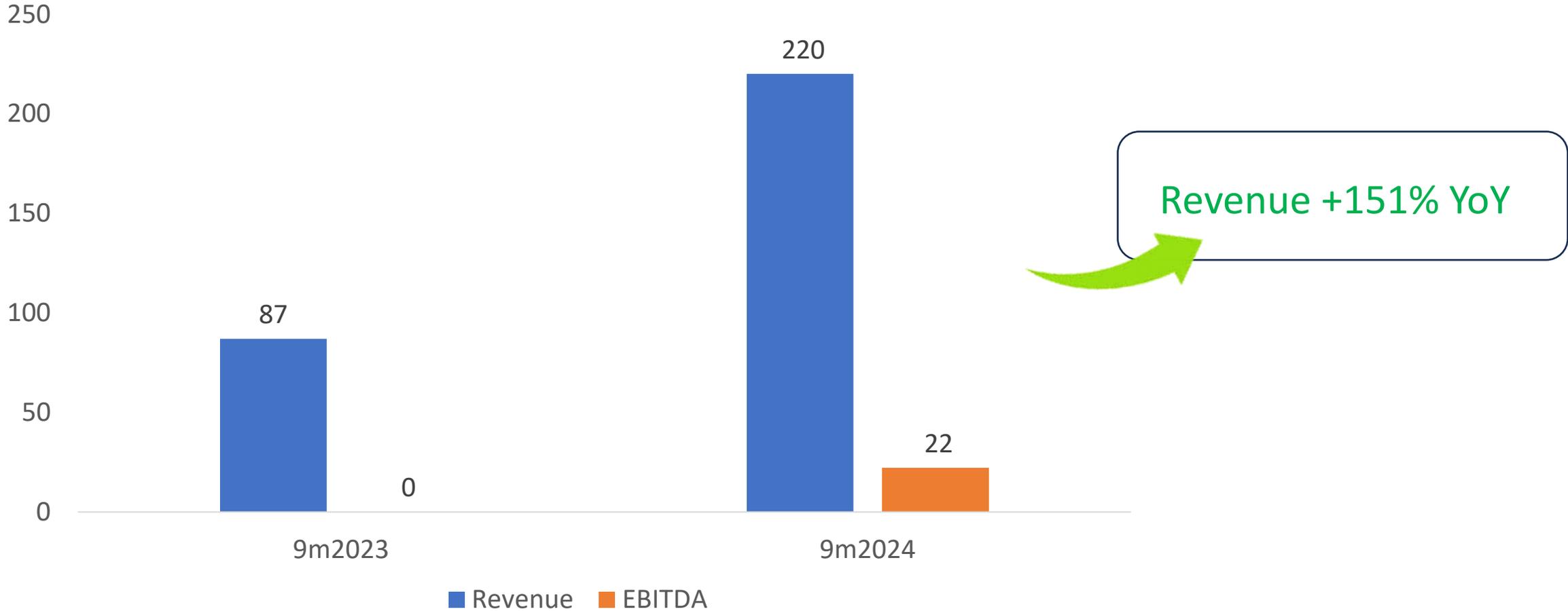
Million Baht



# Property Development Operation Performance

9-month period Q3/2024

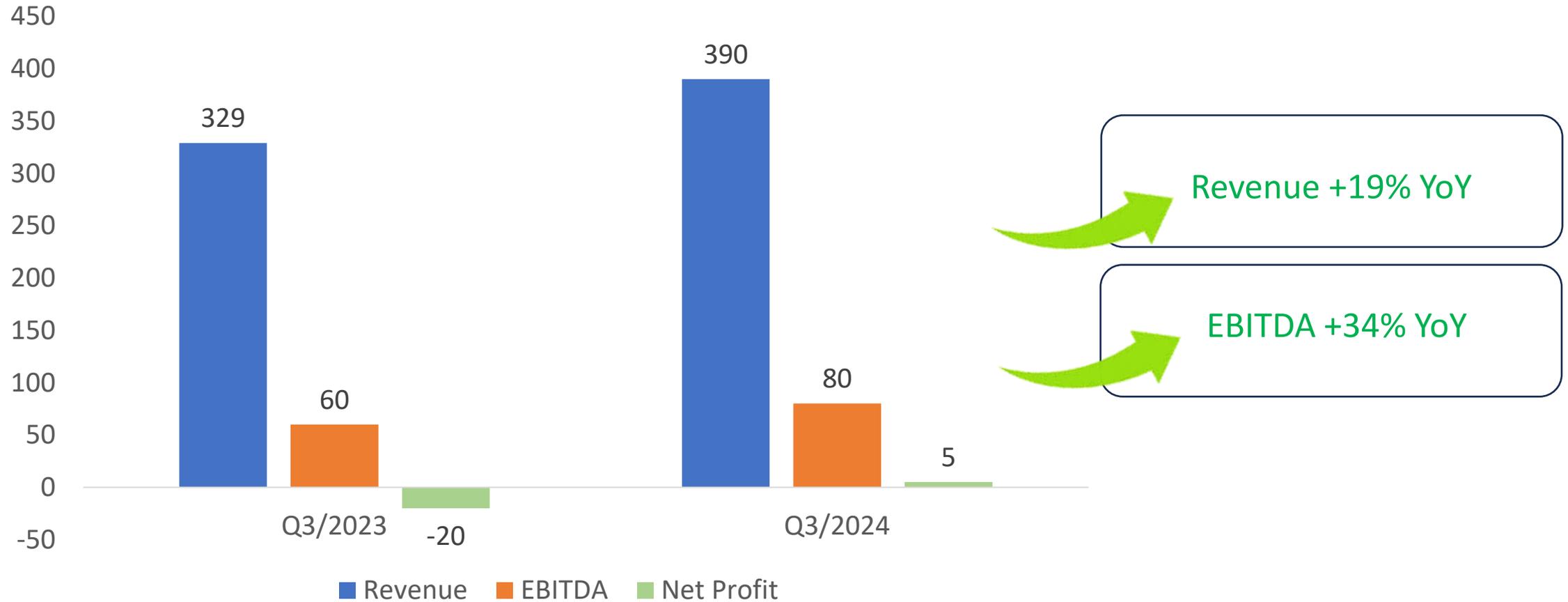
Million Baht



# Total Revenue, EBITDA and Net profit

3-month period Q3/2024

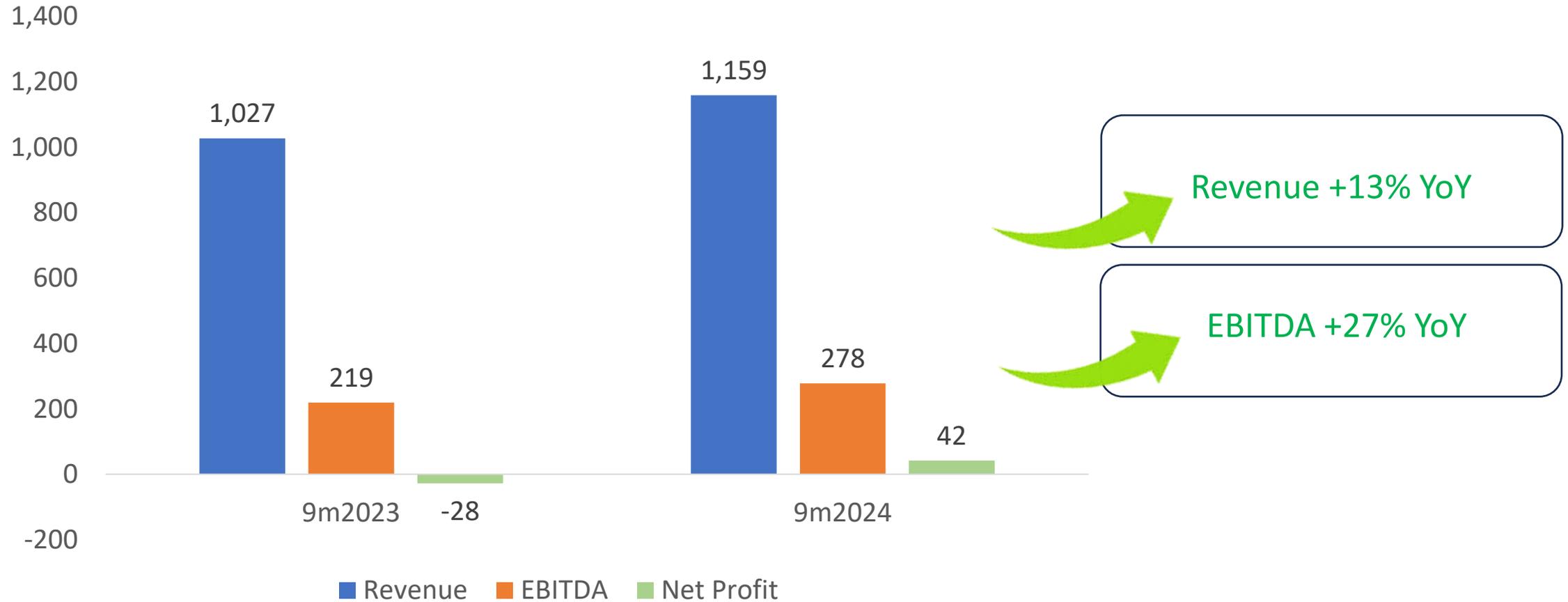
Million Baht



# Total Revenue, EBITDA and Net profit

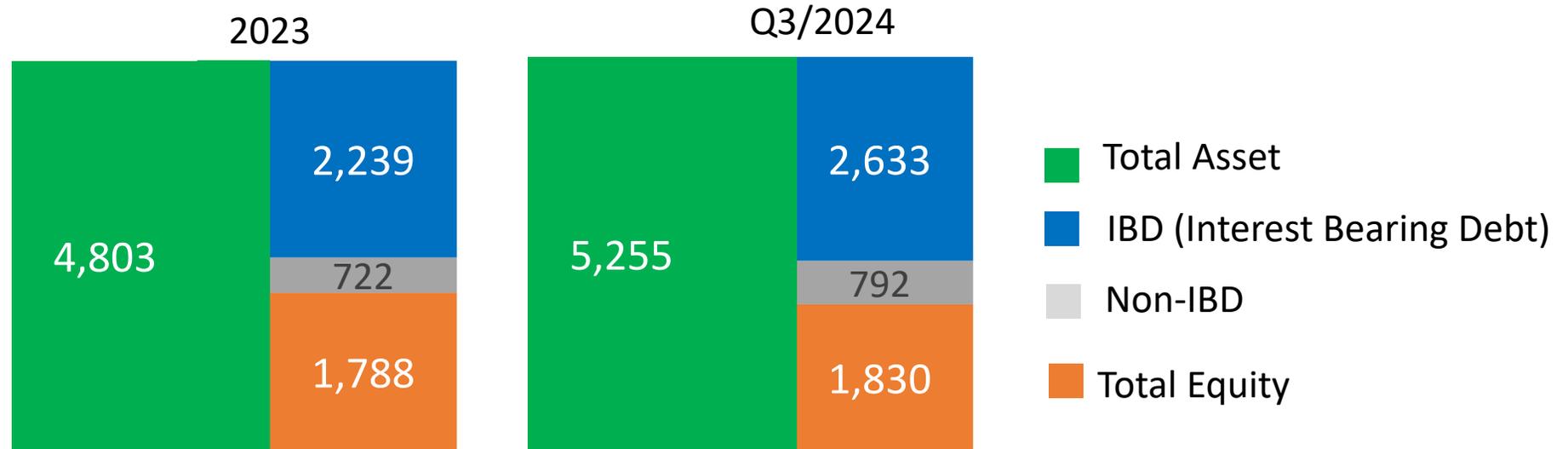
9-month period Q3/2024

Million Baht



# Financial Position

Million Baht

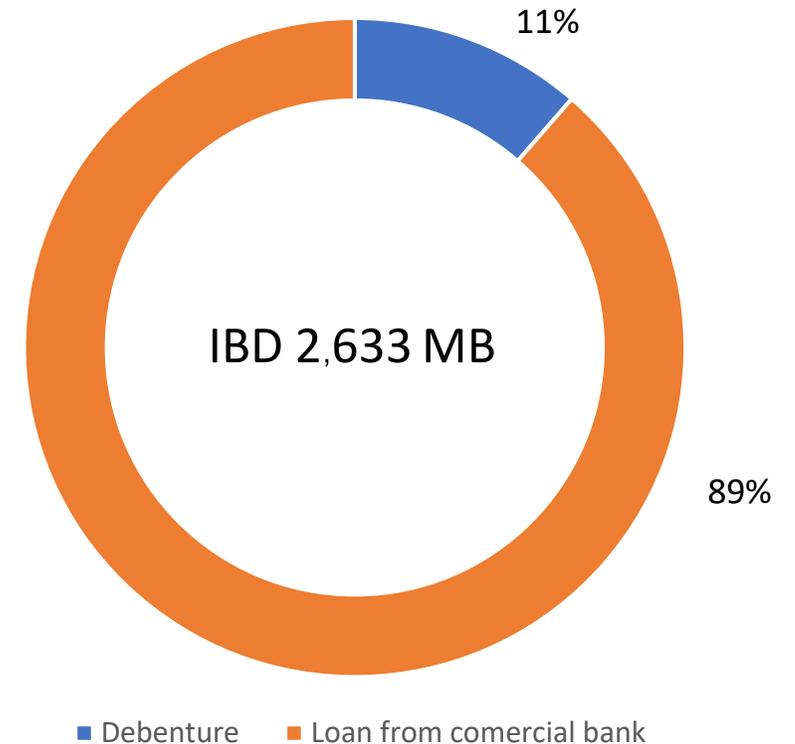


	2023	Q3/2024
IBD/E	1.29	1.44

# Debenture

Symbol	VRANDA252A II/HNW
Issuer	VERANDA RESORT PUBLIC COMPANY LIMITED
Bond Type	[ Senior ][ Unsecured ]
Issue Size	THB 300.00 MB
Rate	6.50%
Issue Term / TTM	2.25 Yrs
Maturity Date	17-Feb-25

## Debenture 300 Mb

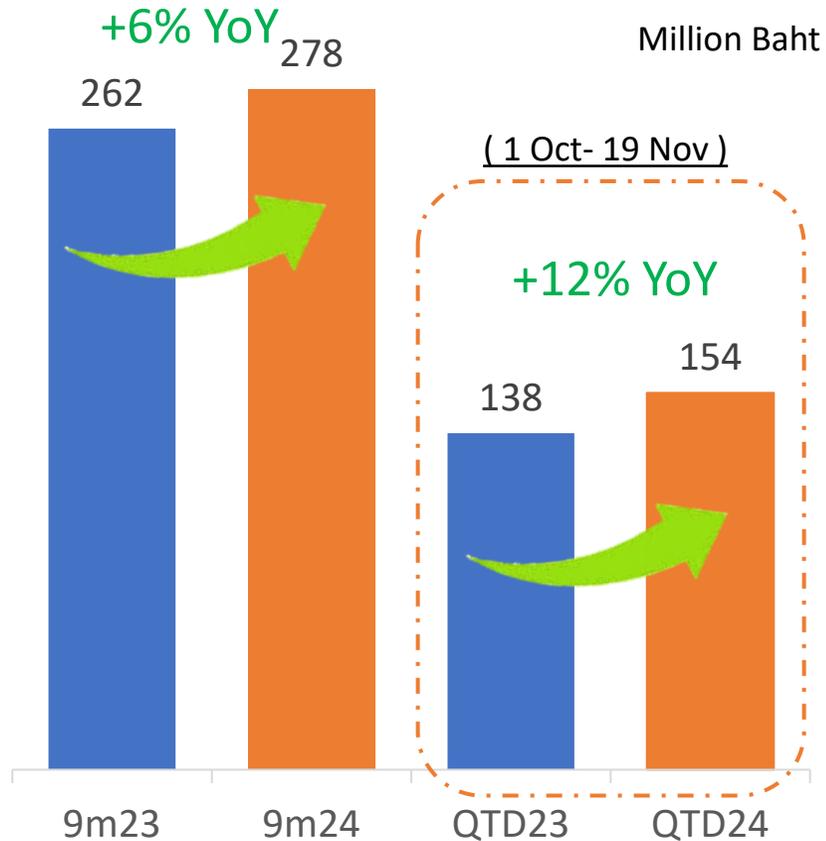


### Source of fund for repayment

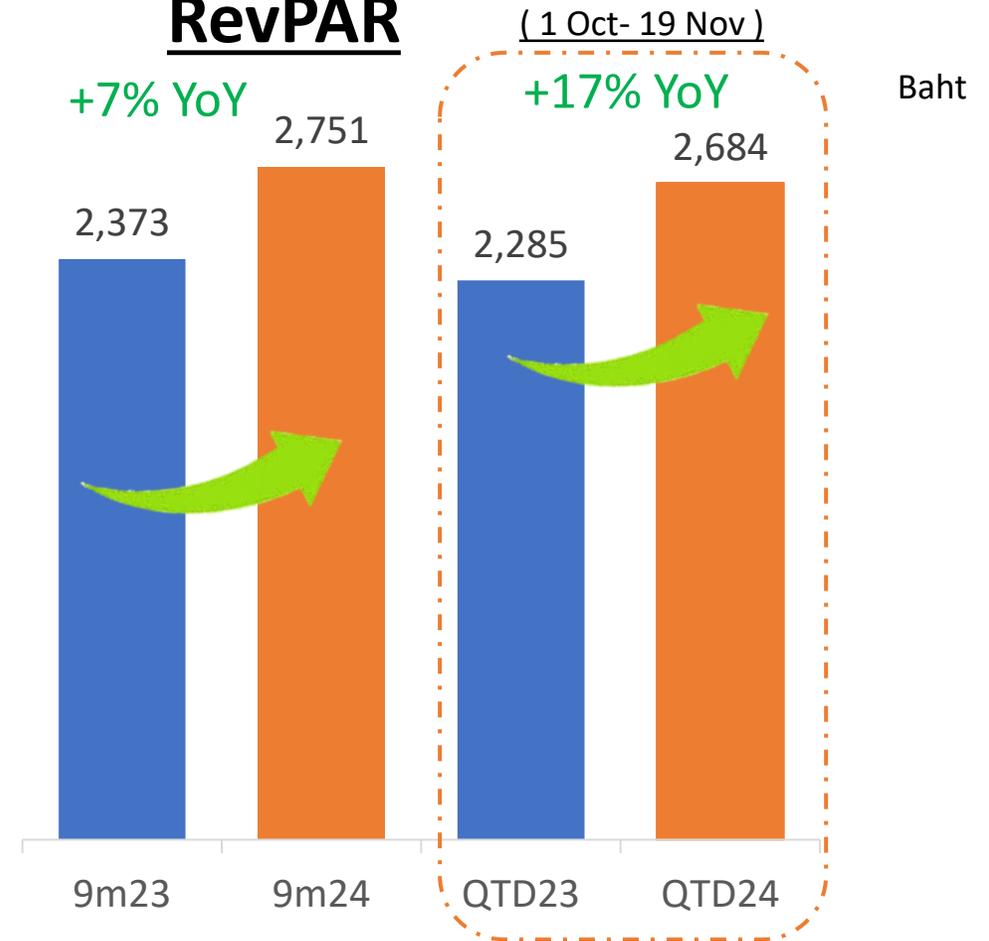
- Roll-Over Bond (small issued size)
- Commercial bank
- Cashflow from Hotel and Properties development business

# VRANDA Hotel Operation Q4 Update

## Hotel revenue



## RevPAR



# VRANDA Hotel Operation Outlook

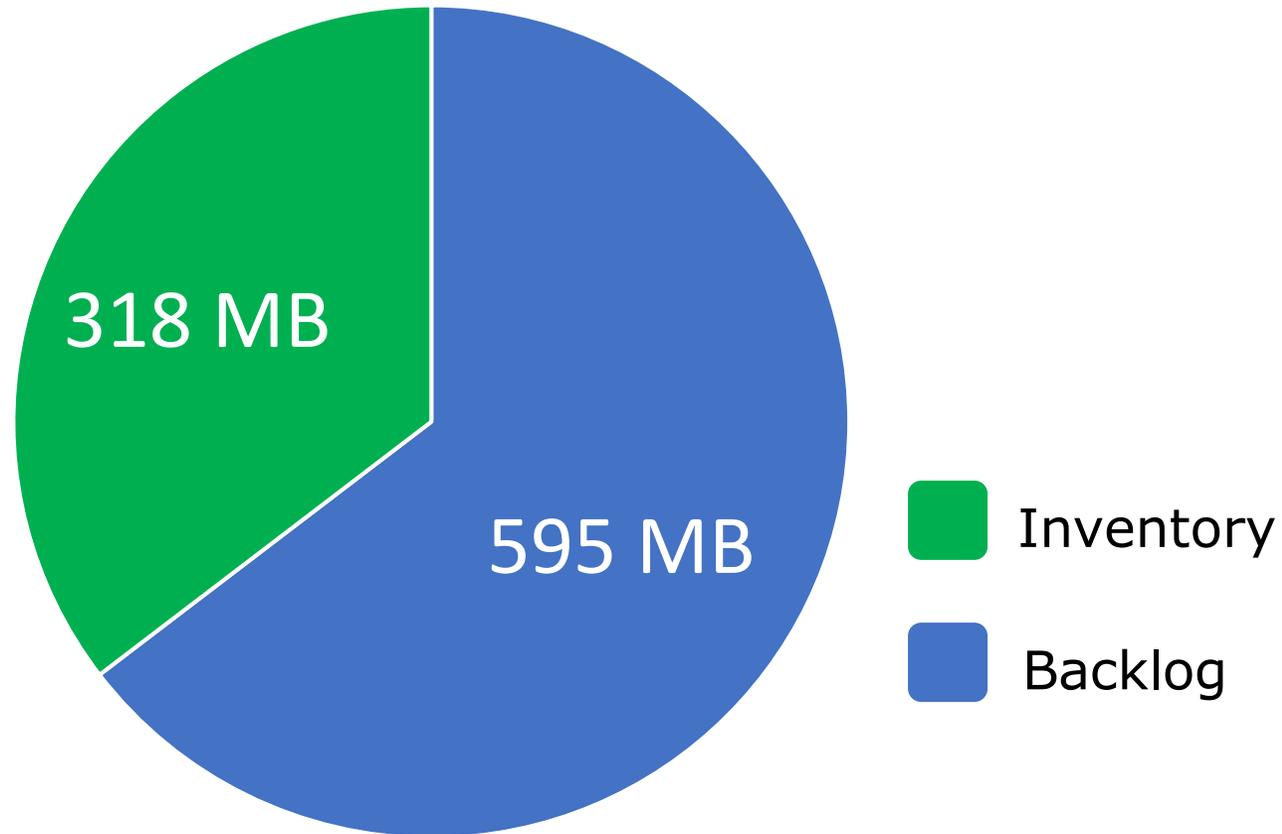


## Key Drive : 2025

- Organic growth by target foreign tourists recovery to 40 millions
- Full year operate Veranda Resort Phuket, Autograph Collection (159 keys)
- Expansion Rocky's Boutique Resort - Veranda Collection Samui (20 keys)
- 681 keys > 860 Keys 25%

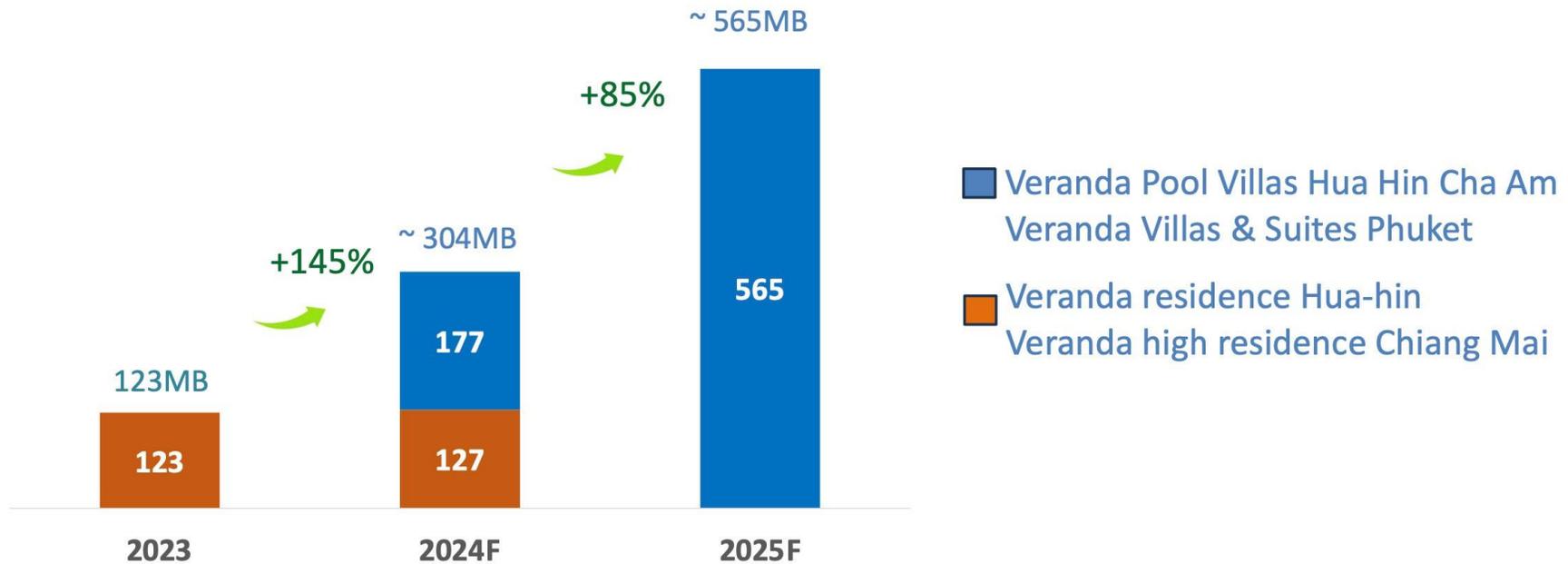
# VRANDA Property Development Outlook

## Q3/2024 backlog & Inventory



# VRANDA Property Development Outlook

2024-2025 property development revenue forecast



## การโอนทุนสำรองตามกฎหมายและส่วนเกินมูลค่าหุ้นเพื่อชดเชยผลขาดทุนสะสม

ส่วนของผู้ถือหุ้น	ก่อน	หลัง	เปลี่ยนแปลง
ทุนจดทะเบียนบริษัท	1,750,000,000	1,750,000,000.00	-
ทุนที่ออกและชำระแล้ว	1,598,408,360	1,598,408,360.00	-
ส่วนเกินมูลค่าหุ้นสามัญ	819,968,298	812,932,028	(7,036,270)
ทุนสำรองตามกฎหมาย	23,610,000	-	(23,610,000)
กำไร (ขาดทุน) สะสม	(30,646,270)	-	30,646,270
รวมส่วนของผู้ถือหุ้น	2,411,340,388	2,411,340,388	-

\*การดำเนินการดังกล่าวจะต้องได้รับการอนุมัติจากที่ประชุมวิสามัญผู้ถือหุ้น ครั้งที่ 1/2567 วันที่ 20 ธันวาคม 2567

\*\*เพื่อรองรับการจ่ายปันผลจากผลดำเนินงานปี 2567



# **Veranda Resort Phuket Autograph Collection**

# VRANDA PROJECT



AUTOGRAPH  
COLLECTION™

LAND AREA

9-1-62 RAI

USEABLE AREA

~18,926.18 SQM

KEYS

159 KEYS





AUTOGRAPH  
COLLECTION™

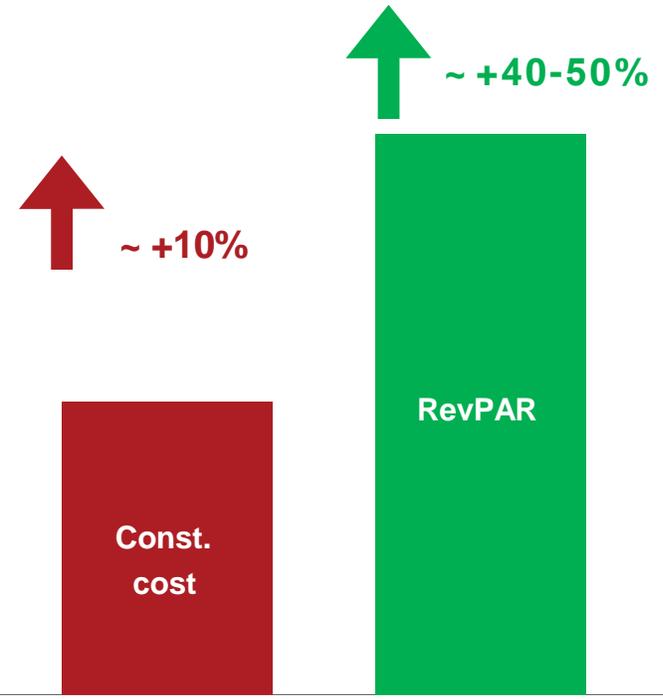
# MOCK UP ROOM



# Stronger expected RevPAR



AUTOGRAPH COLLECTION™



Conceal  
Addition actual  
const. cost

# Limited supply



AUTOGRAPH  
COLLECTION™

## Newly built

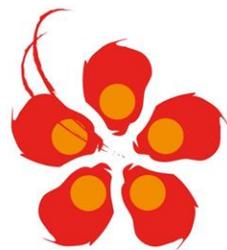
	Openig	Rooms	Location
The Boathouse Phuket	2017	39	Kata Noi Beach
Rosewood Phuket	2019	71	Tri Trang Beach
InterContinental Phuket Resort	2020	221	Kamala Beach
V Villas Phuket MGallery Collection	2020	19	Cape Panwa
Four Points by Sheraton Phuket Patong Beach Resort	2020	600	Patong
		950	

## Renovated

	Openig	Rooms	Location
COMO Point Yamu Phuket	2022	106	YAMU
Le Meridien Phuket Mai Khao Beach Resort	2023	244	Mai Khao Beach
		350	

There are around 20,000 rooms  
Upscale hotel supply in 2016

**+ 1,300 rooms (+7%)** Upscale hotel  
supply over 6 years (2017-2023)



**VERANDA**  
VILLAS & SUITES | phuket

# VRANDA PROJECT



PROJECT VALUE

**870 MB**

SUITES 11 UNIT

VILLA 6 UNIT



**SOLD 68%**





## **Samui Pool Suite**

## SAMUI POOL SUITE

LAND AREA

2-0-93.6 RAI

USEABLE AREA

2,120 SQM

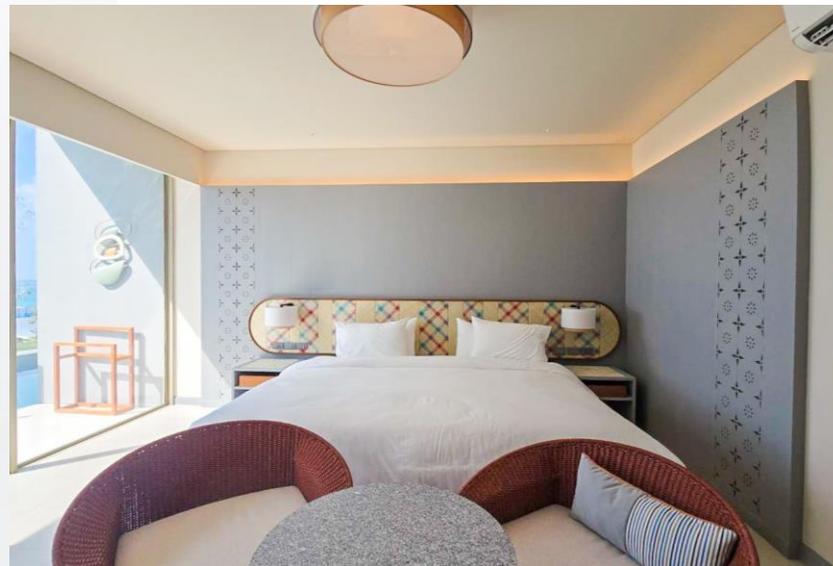
KEYS

20 KEYS

 +40%



MOCK UP  
ROOM





# Q&A