



IN CASE OF DEVELOPING FROM THE COMPANY'S STANDARD FORMULA

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- 1) Clients choose a product from the price list: The company's standard formula.
 - *The minimum order quantity is 500 items and 50,000 THB/order.



2) Clients choose packaging. (via email or at the company)



3) The company sends a quotation: after the clients agree to proceed the order.



4) Clients make a payment 50% deposit according to the terms in the quotation.



5) The company designs a logo and label for clients (7 days)



6) Clients approve the design of logos and labels with the company. (via email)



The company requests for a product registration under their

7) brand name. This stage takes approximately 30 business days.

(via email)



8) The manufacturing begins: (Approx. 30 business days)



9) Clients pay the rest amount after the production process is finished.



The products are delivered.

(The products shall arrive the clients within 3 business days after the payment is made.)





IN CASE CLIENTS HAVE THEIR OWN FORMULA OR DEVELOP A NEW ONE.

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1. CLIENTS INFORM ALL SPECIFIC DETAILS SUCH AS APPEARANCE OR SEND A SAMPLE TO A SALES REPRE-SENTATIVE.

2. TERMS AND PROCESSING TIME IN DEVELOPING A NEW FORMULA:

- 1. Fees for developing a new formula: 5,000 THB: (Can be deducted from the cream pro-duction fee when the client places an order.)
- 2. Minimum order: At least 10 kilograms and 100,000 THB/order/receipt.
- 3. In case of developing from the company's formula such as changing color, scent, extracts, this stage takes 14 business days
- 4. In case of developing a new formula or analyzing the client's sample, this stage takes 30 business days.
- 5. A sample is sent out to clients: with product specifications and a satisfaction evaluation form.
- 6. Clients fill out the satisfaction evaluation form: and send the form back to a sales repre-sentative.
- 7. In case the formula needs some improvement: the product shall be sent to the devel-opment department again.
- 8. Clients can adjust the formula up to 3 times: without additional charge. (except for changing the packaging)



3. CLIENTS APPROVE THE FORMULA: THE DEVELOPMENT DEPARTMENT TEST THE STABILITY OF THE PRODUCT.

- 3.1 In case of developing from the standard formula: this stage takes 14 business days to test the stability of the product.
- 3.2 In case of developing a new formula: this stage takes 30 business days to test the stability of the product.
- 4. AFTER CLIENTS APPROVE THE FORMULA, A FORM FOR REGISTERING AN FDA IS SUBMITTED (APPROX. 30 DAYS.)
- 5. OTHER DETAILS ARE THE SAME AS THOSE FOR THE COMPANY'S STANDARD PRODUCT





PROCESSING TIME

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FORMULA DEVELOPING TIME

- In case of developing from the company's formula: 14 days
- In case of developing a new formula or analyzing the client's sample, this stage takes 30 business days.

Remark: In case of changing types/formats after a sample is sent, it is considered as a new formulation.

CONDITIONS OF EQUIPMENT PREPARATION FOR COSMETIC PRODUCTION EQUIPMENT IN CASE THAT THE CLIENT SENDS THE DEVICE TO THE COMPANY.

• Packaging and boxes supplying, 3% extra charge to • the total purchase order.

Stickers, 5% extra charge to the total purchase order.

Remarks: In case the clients do not supply for materials used in the packing process, only actual amount of finished packing items will be delivered to the clients. Remarks: In case there are packages or boxes left, they will be returned to the client with the packed items.

CONDITIONS FOR COLLECTING ORIGINAL SAMPLES **ACCORDING TO FDA**

Less than 500 pieces, collect 2 samples More than 500 pieces, collect 4 samples







FDA REGISTRATION TIME:

The stage of requesting for a FDA registration takes 2-4 weeks Cetificate of Free Sale: 2 weeks

DESIGNING TIME

Logos, labels, boxes, packshot product: 1 week Brochures, catalogs, advertising banners, magazine: 2 weeks

PRINTING TIME

Boxes/brochures/catalogs/advertising banners/screen prints Boxes/brochures/catalogs/advertising banners: 2-4 weeks screen prints: 3-4 weeks





service fee

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DESIGN SERVICE FEES:



Logo design fees 5,000 THB/piece



Label design fees 2,500 THB/piece



box design fees 5,000 THB/piece



Photography service fee (Pack Shot) 400 THB/piece

PACKAGING SERVICE FEES:



Clean packaging fees 1 THB/piece



Packing fees
1 THB/piece



Sticker price (depending on size) 1-4 THB/piece



Labeling fees 1-2 THB/piece



Shrink plastic wrapping fees (depending on size) 1-2 THB/piece



LOT/MFG labeling fees 0.5 THB/piece



Box folding fees, leaflet folding fees 0.5-5 THB/piece

SERVICE FEES FOR DEVELOPING A FORMULA AND MANAGING DOCUMENTS:



For developing a cosmetics formula. 5,000 THB/formula



For registering a FDA 2,000 THB/formula



Certificate of Free Sale 2,000 THB/formula



For analyzing cosmetics

The fee is subject to according to the terms and conditions determined by the company

