

# Report to Investors

## For Year 2018

(October 1, 2017 – September 30, 2018)

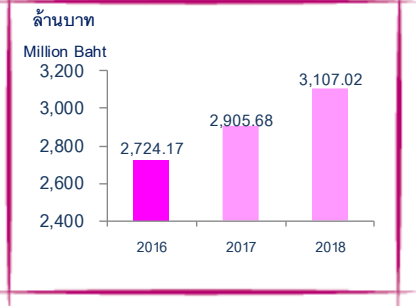
### Review of 2018

- Revenue from sales in 2018 was 3,107.02 million baht, an increase of 201.34 million baht or 6.93%, due to increased orders from customers, the launching of customer's new models, the increase of product varieties and the recovery of auto market. The ratio of cost of goods sold on revenue decreased by 1.32% and the ratio of selling and administrative expenses decreased 0.52% due to the effective cost control, the ratio of financial expense decreased 0.21% due to the decrease in interest expenses from loan repayments.

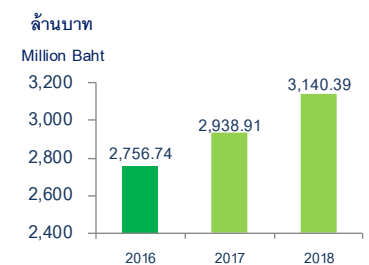
### Overview

- Total comprehensive income of 2018 was Baht 246.20 million, an increase of Baht 70.20 million or 39.89% from the previous year. This was mainly because of the significant improvement of the productivity and as well, the effective cost control. In 2018, there was a loss of Baht 4.65 million coming from the change of accrued employee benefits in order to comply with TAS 19 (Thai Accounting Standard).
- The car makers have launched new models into the market since the beginning of this year and there will be more to come before yearend. The car and part makers anticipate to receiving more orders during the rest of this year and the year to come which is in line with the improving Thai economic situation and also the growing export sales. We are moving up to strategic target. It is estimated that the automotive industry will grow up even larger than last year.

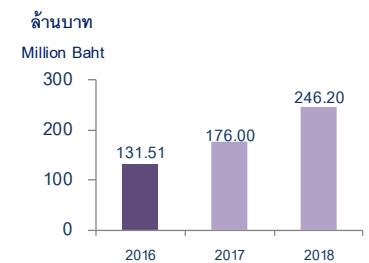
### รายได้จากการขาย/Revenue from Sales



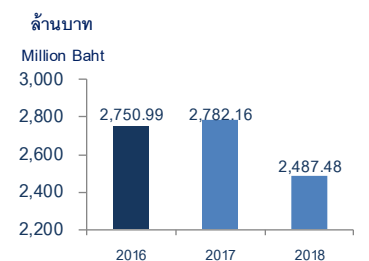
### รายได้ทั้งหมด/Total Revenues



### กำไรขาดทุนเบ็ดเสร็จ/Comprehensive Income



### สินทรัพย์รวม/Total Assets



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