



Report to Investors
For year 2013 (October 1, 2012 – September 30, 2013)

Highlight 2013

- Total revenue was 3,733 million Baht. It was 1,352 million or 56.78% increased comparing to the previous year. In 2012, the Company has changed the fiscal year from January - December to October - September. Therefore, performance of 2012 was based on 9-months period and reflected in variance of total revenue in 2012 and 2013.

Overview

- In 2013, TSC sales boosted up higher than 2012 due to the different fiscal period of both years. Additionally, the huge flood situation at end of 2011 had hindered the operation of several customers, especially Honda which just started production in April 2012.
- The net profit on sales of 2013 was equaled to 8.6% while it was 6.5% in 2012. Such derived from the increase in cost of goods sold of 2012 that the Company had brought in imported raw material as the huge flood situation paid big impact on the local supplier.

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