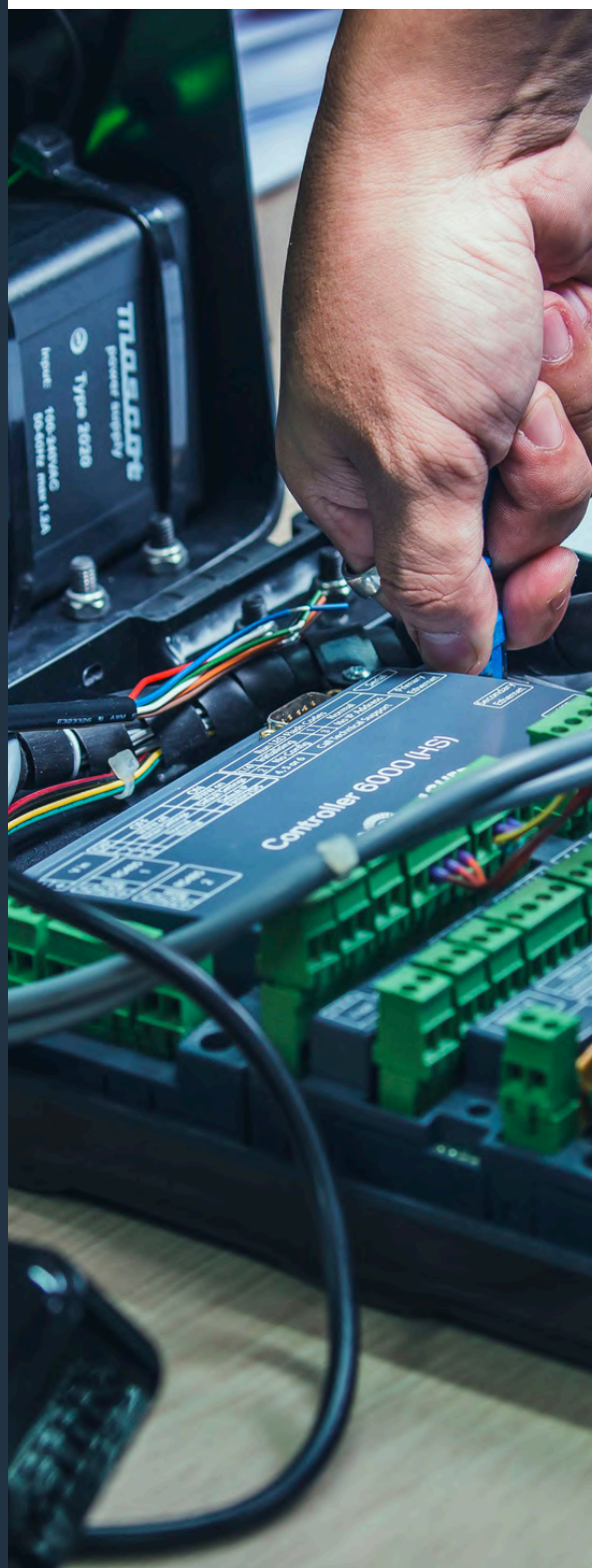




AES GROUP COMPANY PROFILE

AES Group is one of the leading system integrators in Thailand. We strive to provide the most suitable solutions as well as full support.

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BUSINESS PROFILE

AES Group Ltd. established in 1992 with a registered capital of 36,000,000 THB. AES Group Ltd. is one of the leading Security Systems Integrator in Thailand. We also serve Cambodia, Myanmar and Laos markets.

Services we provide include:

- Design Consultation
- System installation
- Preventive & Corrective maintenance
- System integration
- Commissioning

Our Turnkey Integration Solutions Include:

- Access control
- Perimeter Control
- Intruder detection
- IP Video Surveillance
- Visitor Management
- Parking
- Public Address
- Audio Visual
- Tetra Radio
- other Com and Electronic Systems

Other products:

- X-ray trucks
- seismic monitoring systems.

At AES Group Ltd. we strongly believe in partnering with suppliers as well as our customers. To better serve our customers we have a dedicated technical design team and 24/7 service team.

MESSAGE FROM THE PRESIDENT



Henny Beeber

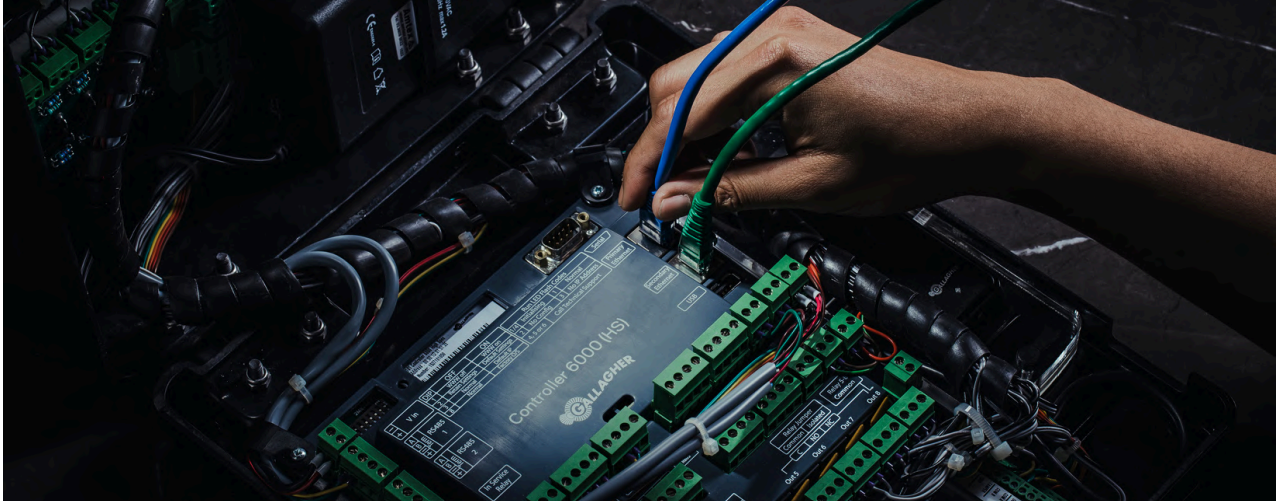
President

At AES Group Ltd. (AES), we are committed to providing exceptional integrated security solutions to our clients. Our team of experts works tirelessly to deliver customized solutions that meet the unique needs of each client, putting it all together to ensure reliable and effective security.

As the president of AES, I am proud to lead a team that is dedicated to our motto of "putting it all together." We believe that by providing innovative solutions and outstanding service, we can establish long-term partnerships built on trust and mutual success.



TECHNICAL COMPETENCE



TECHNICAL COMPETENCE

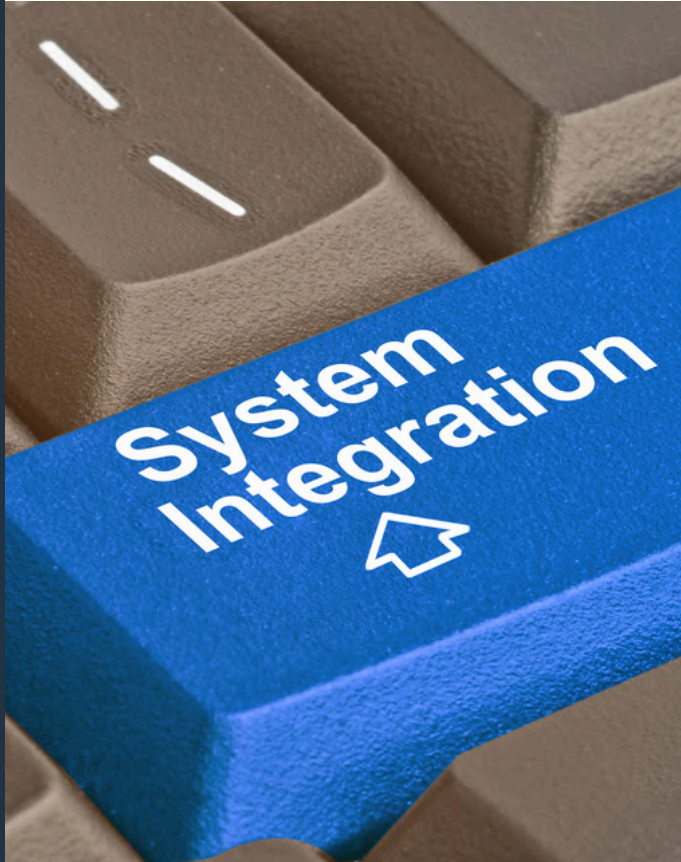
AES Group distinguishes itself from other Thai-based suppliers by its careful attention to maintaining the highest possible standards of engineering and maintenance. In turn these standards are derived from the initial training on military systems received by the group's founders.

AES Group's commitment to long term support has been rewarded by the continuing relationships we have forged with our customers. For example, since 2002 until the present, the Bank of Thailand has issued follow-on contracts to AES for the upgrade of their integrated security systems for all of the BOT facilities located throughout Thailand.

As a result of AES Group's performance at the Bank of Thailand, for the supply and support of their electronic security systems for their facilities countrywide, BOT selected AES Group as its preferred supplier for security access control, CCTV, perimeter intruder detection, and perimeter control equipment including pedestrian barriers, car barriers and crash rated barriers for all of their existing and new sites including their new headquarters building, Ink Plant, and Note Printing facility.

FINANCIAL STABILITY

AES Group has maintained continuous growth founded in 1992. Current orders and ongoing maintenance income guarantee that the company will remain profitable for the foreseeable future.



QUALITY SYSTEM

Because the principals come with military and aerospace backgrounds, the corporate culture tends to reflect that industry after due allowance has been made for company size and resources and customer requirements.

AES's online accounting system provides complete project cost tracking for all departments ensuring that project budgets are regularly monitored. Company receivables maintain timely attention to ensure that cash flow matches contractual expectations. AES received our ISO9001 certification in 2012.

RESPONSIVENESS

AES Group constantly review opportunities for the pooling of resources in the pursuit of business. In addition, the Directors periodically review the group's operating principles to ensure that these are responsive to market demands and reflect current needs and situations.



MEET THE TEAM



Henny Beeber
President



Henny Beeber graduated with a degree in electronic engineering from Cornell University, USA. In 1992 he became the co-founder of AES Group Ltd. and currently holds the position of president. Henny is formerly a system engineer for a US defense company and has more than 40 years of system integration experience.

Manee Rodeganok
Director



Manee Rodeganok co-founded AES Group Ltd., in 1992, and currently holds the position of Director of the board. Her education includes a Bachelor of Science degree in mathematics from Khon Kaen University, Thailand, and a Master of Arts in interdisciplinary studies from the University of North Texas, USA.

Somsak Rattanakruth
Chief
Operation
Officer



Somsak Rattanakruth graduated from King Mongkut's Institute of Technology Ladkrabang, Thailand with a Bachelor of Science degree in Instrumentation Engineering. In 1997 he became the Senior Sales Engineer of AES Group Ltd. and currently holds the position of Chief Operation Officer. He has worked for AES for more than 20 years and has more than 20 years of electronic security system experience.

Sirichai Soponsuvapap
Assistant General
Manager



Sirichai Soponsuvapap graduated with Bachelor's Degree in Computer Engineering. In 2007, he joined AES as an Engineer and has been working for AES for over 15 years, currently holding the position of Assistant General Manager. He has extensive experience in project management and electronic security systems.

Satid Kluithong
Product Support



Satid Kluithong's education includes a Bachelor of Science in electrical industrial technology. In 2000, he became the AES Group's lead engineer and currently holds the Product Support position. He has 22 years' experience in electronic security systems.

OUR SERVICES



A Board of Directors oversees AES Group Ltd. who are responsible for planning and execution of AES Operations. The Board members are Henny Beeber and Manee Rodeganok with Mr. Beeber as a president and Ms. Rodeganok as Director of the board.

From inception, AES Group has been organized to carry out project-oriented business, ranging from procurement and delivery of parts through to full turnkey contracts. Backed up by support from Thai and foreign suppliers, AES provides a comprehensive variety of services from developing detailed requirements through engineering design, installation, commissioning, training, and maintenance. Our goal is to provide the customer with a product in full compliance with specification for its complete life-cycle.

Our staff has experience in the management, development, deployment, and support of large-scale systems throughout the world, including extensive experience in Thailand and Southeast Asia. Specific experience includes project management, turnkey security systems design, installation, commissioning, integration, training, and after sales service, computer facility design and construction, including military semi-hardened facilities.

AES Group is ISO 900:2015 certified and complies to Western standards for accounting, quality assurance, and operational reporting. This attention to standards has allowed AES to stand out in the local industry as a leader in our field.

OUR PARTNERS



Gallagher Security Systems – New Zealand
Access Control, Alarm Monitoring and Management
Perimeter – Electric Fence and Disturbance Sensors
www.gallagher.com
Solutions Partner since 1995



Intellicene Symphia
(Formerly Verint/Cognyte)
Video Management Software
Command and control security solution
License Plate Recognition, Facial Recognition,
Video Analytics
www.intellicene.com
Solutions Partner since 2005



Axis CCTV Cameras
IP Based Products
IP Network Cameras, IP Intercoms and Speakers
www.axis.com
Solutions Partner since 2008



Idemia Biometric Solutions
(Formerly Morpho/Sagem)
Fingerprint, Face, Iris
www.idemia.com
Solutions Partner since 2012



Senstar – Ottawa, Canada
(Formerly Aimetis)
Video Management Software & Video Analytics
Extensive range of Perimeter Intruder Detection
www.senstar.com
Solutions Partner since 2008



Milestone
Video Management Software
www.milestonesys.com
Solutions Partner since 2006



Gunnebo
Pedestrian Barriers
People Flows
www.gunnebo.com
Solutions Partner since 2013



Key Management Systems
Key Control and Security Management Systems
Asset Managements
www.morsewatchman.com
Solutions Partner since 2003

PROJECT REFERENCES

Airport of Thailand Public Co., Ltd.



INTEGRATION : Access Control Integrated via Verint Situational Awareness Platform, CCTV, Fire Alarm, and SCADA



PROJECT COMPLETION : Q1 2021



SITE SIZE : 216,000 m²



VALUE : 100M+THB



ACCESS DOORS : 1,000+ (Gallagher), Including 100+ Idemia Fingerprint Readers



OBJECTIVES :

- Protect staff, travelers and assets
- Increase efficiency and monitor operations through a single platform
- Provide instant detection and immediate response time
- Lower operating costs for security
- Provide higher level of validated access control in critical with MIFARE Classic and Sagem Fingerprint readers

PROJECT REFERENCES

King Chulalongkorn Memorial Hospital



INTEGRATION : CCTV, BAS BACNET, Fire Alarm, and Parking



PROJECT COMPLETION : 2014-Present



SITE SIZE : 225,000 m²



VALUE : Confidential



IP CAMERAS : 3,500+ (Symphony VMS , Axis, Bosch, Hikvision)



ACCESS DOORS : 1,000+ (Gallagher)



OBJECTIVES :

- Protect staff, patients, and assets
 - Increase efficiency and monitor operations through a single platform
 - Provide instant detection and immediate response time
 - Lower operating costs for security
 - Provide higher level of validated access control in critical areas
- MIFARE Classic and Sagem Fingerprint readers

PROJECT REFERENCES

Bank Of Thailand



INTEGRATION : CCTV/Access, Perimeter, Electric Fence, Intrusion Alarm, Long Range Readers , Biometrics, Vault Vibration Sensors, Under Vehicle Surveillance (UVSS)



PROJECT COMPLETION : 2003-Present



SITE SIZE : 100,000 m²



VALUE : Confidential



IP CAMERAS : Verint VMS & Axis/Bosch



ACCESS DOORS : Gallagher & Biometric Readers



OBJECTIVES :

- Protect staff, printing areas, and assets
 - Increase efficiency and monitor operations through a single platform
 - Provide instant detection and immediate response time
 - Lower operating costs for security
 - Provide higher level of validated access control in critical areas
- MIFARE Classic and Sagem Fingerprint readers

KEY PROJECTS

Thailand

Amazon Web Services
Accenture Solution Inc.
AIA Sathorn Tower
Airport Rail Link
ANZ Bank Thailand
Australian Embassy Thailand
AutoAlliance Thailand
Bangkok Airways
Bank of Thailand (BOT)
Banknote Management Group
Bayer MaterialScience (Covestro AG)
Bangkok International Trade & Exhibition Centre (BITEC)
BNP Paribas Bangkok
Chamchuri Square
CU IHOUSE
DTGO Campus
dzcard Thailand, Headquarters
Electricity Generating Authority of Thailand (EGAT)
Gaysorn II Tower
German Embassy Bangkok
Global Green Chemicals Public Company Limited
Grand President Hotel
Gulf Energy Development Public Company Limited
Hutchison CAT Wireless Ltd.
IKEA Bang Yai
International Community School (ICS)
Kerry Ingredients (Thailand) Ltd
King Chulalongkorn Memorial Hospital, Thai Red Cross Society
KGI Securities Thailand PCL
Metropolitan Electricity Authority (MEA)
MRTA Blue Line Depot
NIST International School
NTT Global Data Centers, BKK3
Park Hyatt Bangkok
Pre Clinic Bangpli Mahidol
PTT Public Company Limited
OCC (ONE CITY CENTRE)
Queen Savang Vadhana Memorial Hospital
Rachaphruek Hospital
RASA TWO
Royal Thai Police (RTP)
RAYONG OLEFINS CO., LTD.
RMA Automotive Co.,Ltd.
Satellite Airport Terminal-1 (SAT-1), Suvarnabhumi Airport
Shrewsbury International School
Siam Cement PCL (SCC)
Siam Square One
SINGHA COMPLEX
Siriraj Hospital
Siam Square One
Spring Tower
SRT Red Line Mass Transit System
SUNTOWERS
S-OASIS
Supermax Facility Prison, Koh Bin and Rayong
TCC Technology
Toyota Leasing (Thailand) Co., Ltd.
Unilever House
WHA Tower

Cambodia

Acleda Bank
Australian Embassy, Phnom Penh
Phnom Penh and Siem Reap International Airport
Coca-Cola (Cambodia)
Chevron, Sihanoukville Petroleum Terminal
Hyatt Regency Phnom Penh
International School of Phnom Penh (ISPP)
Rosewood Hotel
Smart Mobile Cell Operator
Vattanac Capital
United Nations Criminal Court

Laos

ANZ Bank
Australian Embassy
Vientiane Coca Cola (Laos)
Ibis Hotel
Japanese Embassy
Pasteur Institute
LXML Gold and Copper Mine
Vientiane Airport
UK Embassy

AWARDS



- Consistently One Of Asia's top 3 sale Partners since 2012
- Asia's Top Sales Partner 2024
- Highest Performing Vertical Market 2017
- Asia Champion Chanel Partner 2018



- Best Growth Solution Partner Of The Year 2012
- System Integrator Of The Year 2014
- Innovation Partner Of The Year 2018
- Partner Of The Year 2015, 2021, 2023
- Solution Gold Partner 2015-present

SENSTAR®

- Consistently One Of Asia's top 3 sale Partners for more than 10 years
- Partner Of The Year Asia Pacific Vision Award 2008, 2010, 2011, 2014, 2015
- Partner Of The Year Asia Pacific 2016



- Rising Star Award

VERINT.

- Valued Partner 2010
- Verint Verified Partner 2016-Present



- Partner Of The Year 2017



- Rising Star Award

THANK YOU



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AES GROUP COMPANY PROFILE